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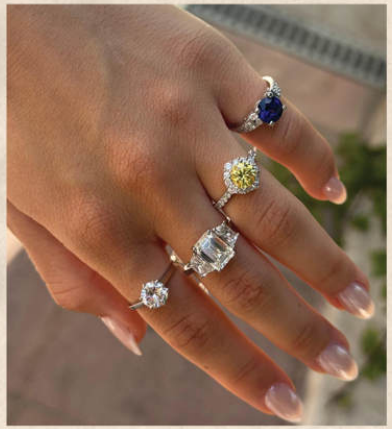
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Growing our brand, connecting new markets, creating more opportunities







JUSTIN BOLAND

MANAGING DIRECTOR AND PARTNER

Welcome to the third edition of our seasonal magazine. Looking back over the past year and a half, I can honestly say it has been an incredible journey. The Marbella property market continues to show a healthy upward trend, and we have grown right alongside it. We have built a team of talented, driven people who care deeply about what they do and the clients they serve.

This year, we continue to work with some of the world's best developers and partners, creating opportunities that are shaping the future of Marbella living.

The La Sala story is expanding well beyond Marbella. New partnerships and concepts are taking the brand into international markets including the UK, Germany, Austria and Slovenia, while exciting new projects continue to take shape closer to home. Here in Marbella, a new La Sala Group concept is also planned for the Old Town, adding another chapter to the group's growing hospitality portfolio.

We are proud to be part of the La Sala Group family. Their reach, reputation and community spirit give us a platform that is truly unique. With our office just below the La Sala restaurant, we have the privilege of welcoming both loyal clients and new faces every day.

The future is bright, and this is only the beginning. Thank you for being part of our story, and I look forward to seeing you soon, whether it is to talk property, share a coffee, or simply say hello.



MELANIE WARWICK

DEVELOPMENT DIRECTOR AND PARTNER

Melanie Warwick is Development Director and Partner at La Sala Homes, bringing a wealth of real estate experience since 1999. She began her career at a leading Marbella agency, mastering all aspects of the sales process, before moving to a property fund on London's Bond Street and senior roles with top Costa del Sol developers. She also founded and successfully ran her own real estate company.

In 2017, Melanie joined La Sala Group and The Heights as Development Manager, leading to her current role in La Sala Homes' newest venture. Since its launch in April 2024, the agency has quickly made its mark on Marbella's property market, with impressive sales and portfolio growth. Melanie's strategic vision, market expertise, and client-focused approach have been key to this success.

Passionate about mentoring her team and fostering collaboration, she also enjoys padel, yoga, and supporting charitable causes for children and animals.



SAMANTHA REY LOPEZ

OFFICE AND LISTINGS MANAGER

Since 2008, Samantha Rey Lopez has built over 18 years of expertise in the real estate industry, with a focus on inland properties. Her experience spans property legalisation, regulatory compliance, and managing smooth rental and sales transactions. Samantha's professionalism and dedication saw her promoted to Office and Listings Manager at La Sala Homes, where she oversees property listings, coordinates office operations, and ensures clients receive exceptional service.

Away from work, Samantha enjoys hiking, watching football, and spending quality time with her family. Hiking keeps her active and connected to nature, while football offers a chance to relax and share the excitement of the game. Most importantly, time with her daughters brings joy and balance, inspiring her to maintain the same passion and dedication in her professional life.

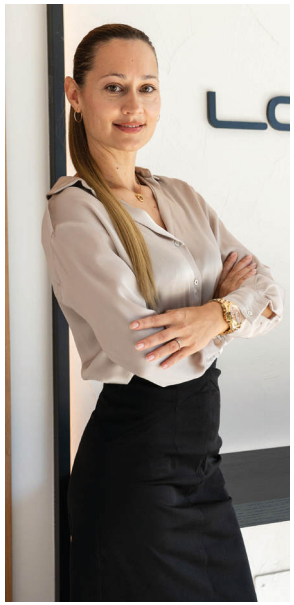


ENGLA NILSSON

> MARKETING MANAGER

Originally from Sweden, Engla first fell in love with Spain while studying here and later chose Marbella as her home. With professional and academic experience across six countries in the EMEA region, she brings a strong international perspective to her role as Marketing Manager at La Sala Homes. Engla leads the brand's creative direction and marketing strategy, ensuring every campaign reflects the company's values while connecting with clients. Her expertise in brand development, visual storytelling, and market positioning has been key in expanding La Sala's presence.

Away from the office, Engla enjoys hiking, Pilates, yoga, and adventure travel; interests that fuel her creativity and align with the vibrant lifestyle she promotes through her work. She is also passionate about giving back, actively supporting local animal shelters and community initiatives.



NATALIA MAHNOVA

> RENTAL & SALES CONSULTANT

Natalia brings over 20 years of experience in banking, insurance and customer service to La Sala Homes. With a degree in Economics from the Estonian University of Life Sciences, alongside additional training from the London Reception Academy, she combines a strong financial background with a natural talent for communication and working with international clients.

Before joining La Sala, Natalia worked as a rental manager for a well-known global company. Today, she oversees both rental and sales, bringing her financial expertise, attention to detail and client-focused approach to the world of real estate. Her experience has allowed her to make a seamless transition into the sector, where she is dedicated to achieving the best possible results for her clients.

Outside of work, Natalia enjoys playing padel, spending time outdoors, listening to music, travelling, reading and handcrafting. She loves the energy of the Costa del Sol and brings the same enthusiasm and warmth to every client she works with.



STEVE GODFREY

> EXECUTIVE PROPERTY CONSULTANT

With more than 27 years of experience in Marbella's luxury property market, Steve has built a reputation for integrity, discretion, and consistent results. Having lived in the region for a quarter of a century, he holds unrivalled knowledge of prime properties and the lifestyle that attracts buyers from around the world. His success is grounded in professionalism, a strong work ethic, and a personalised approach that ensures every client feels supported throughout the buying or selling process. Combined with sharp negotiation skills and a long-standing network of trusted contacts, Steve has become a respected figure in Marbella's highly competitive real estate sector.

Away from his professional achievements, Steve is a proud father of three and an avid golfer. Holding a scratch handicap for more than 42 years, he approaches the sport with the same discipline, precision, and focus that he brings to his career — qualities that have shaped his reputation in the industry.



OSCAR RAAE FRISVOLD

> PROPERTY CONSULTANT

Oscar Raae Frisvold is a broker at La Sala Homes with lifelong ties to Marbella and a passion for property. From a family rooted in real estate, he naturally entered the industry. A former Norwegian military serviceman and University of Edinburgh graduate, Oscar brings discipline, teamwork, and an innovative mindset from AI work. Outside of work, he enjoys politics, economics, padel, tennis, and sailing.



ALEKZANDER BOLAND

> PROPERTY CONSULTANT

Alekzander grew up immersed in real estate, with both parents in the industry, learning the business from an early age.
He is ambitious and determined to grow his career alongside the company's Managing Director, his father.
Outside work, Alekzander is a dedicated gym-goer, manages his own investment portfolio, and has launched several small businesses.



ANTHONY CARR

> PROPERTY CONSULTANT

Anthony has deep roots in Marbella, having lived in the region for most of his life. He earned a golf scholarship to study in the United States, where he learned the discipline and drive that now define his work. Returning to Spain, he brought that same focus into real estate, drawn by his lifelong connection to the area and a genuine interest in property. Outside of work, you'll find Anthony on the golf course or tennis court.

CLIENT EXPERIENCE

A DAY IN THE LIFE

More than a real estate, it's a lifestyle. Follow a day in the life of La Sala Homes client and experience what makes our service truly unique in Marbella









VIP PICK UP
Chauffeur service by La Sala VIP. Remove the stress of travel, sit back and relax as you enjoy chilled bubbles from the moment to land

LSH OFFICE
Meeting at La Sala Homes office. Let us understand your wishes and needs.

VIEWING
Exclusive listings and developments. We'll find your dream home



ALL ABOARD!
La Sala's Exclusive Yacht

SCAN TO WATCH THE VIDEO!

LUNCH AT THE BEACH
Enjoy lunch at one of the world's leading beach club destinations: La Sala by the Sea



VIEWING
Explore handpicked properties with our expert team



TEE OFF
Enjoy a round with La Sala Golf. With more than 70 golf courses in the region, Marbella provides an unparalleled experience for golf enthusiasts.



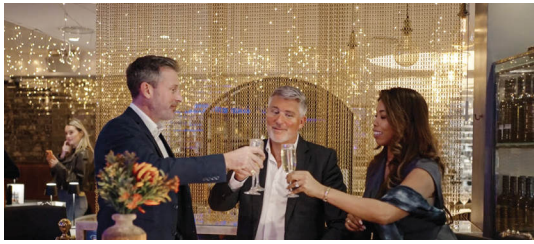
DINING
Dine at the exclusive OAK Firehouse & Cocktail. The perfect setting to unwind and reflect on the day's events



BACK TO THE OFFICE
Review and sign paperwork. One step closer to making it yours.



CELEBRATE!
En the day at the premier hotspot, La Sala Puerto Banús





THE SPARK OF MEDITERRANEAN GLAMOUR

The transformation of Marbella from a modest whitewashed town into one of Europe's most exclusive coastal destinations is one of the great stories of twentieth-century tourism. Its golden era began in the 1950s, bringing together understated luxury, natural beauty and a level of privacy that was increasingly difficult to find elsewhere.

Rather than the formal grandeur associated with traditional luxury resorts, Marbella offered something different: an informal, sun-drenched retreat where royalty, aristocrats, Hollywood stars and international business figures could relax together, away from the public eye.

THE TWIN PILLARS OF MARBELLA LUXURY

Two properties became particularly important to this new era of Mediterranean glamour: the Marbella Club and Puente Romano.

In 1954, Prince Alfonso opened the Marbella Club on the former Finca Santa Margarita estate. Beginning with just 20 guest rooms, it quickly became a favourite retreat for an international clientele drawn to its combination of privacy, informality and exceptional hospitality. Seventy years later, the hotel's heritage remains central to Marbella's identity, while its discreet approach to luxury continues to influence the destination.

Puente Romano followed in the 1970s. The village-style development was built around the historic Roman-era bridge that gives it its name. After a number of the apartments were initially sold privately, the remaining development was acquired by Syrian businessman Mouaffak Al Midani, who transformed it into the Puente Romano Hotel, which opened in 1979.

The resort quickly established itself as another important meeting place for the international elite, with its tennis club becoming an intrinsic part of Marbella's sporting and social life.



THE JET-SET SOCIALITES

At the heart of this transformation was Prince Alfonso von Hohenlohe, the Spanish-German aristocrat who recognised Marbella's potential and became one of its most influential ambassadors. Alongside his cousin, Count Rudi von Schönburg, he helped create an atmosphere of discreet exclusivity that attracted some of the world's most recognisable names.

Hollywood stars including Audrey Hepburn, Ava Gardner and Cary Grant were among the famous visitors, alongside European royalty and international industrialists and financiers. Marbella's reputation grew rapidly, and when Puerto Banús opened in 1970, it added a glamorous new dimension to the coastline.

The arrival of international sporting stars reinforced that reputation. In 1980, tennis legend Björn Borg and his wife Mariana Simionescu spent their honeymoon at Puente Romano, surrounded by an extraordinary gathering of international celebrities and royalty.

THE LEGACY LIVES ON

What makes Marbella's golden years so interesting is that their influence has never really disappeared.

Today's landscape may look very different, with contemporary architecture, international brands and increasingly sophisticated residential developments, but the fundamentals remain remarkably familiar. Privacy, a privileged microclimate, natural beauty, exceptional hospitality and the ability to enjoy a relaxed Mediterranean lifestyle continue to define Marbella's appeal.

Today's luxury buyer may be looking for private wellness facilities, advanced security, sustainability and seamless service rather than the informal glamour of the 1960s, but the underlying desire is the same.

Prince Alfonso's original vision was never simply about creating somewhere luxurious. It was about creating somewhere people wanted to return to, a place where the world's most interesting people could enjoy an extraordinary quality of life without sacrificing privacy.

That idea, more than seven decades later, remains one of Marbella's greatest luxuries.

UNIQUE ANDALUCIA

Did you know some of these fascinating facts about our beautiful and diverse region of Andalucía?



Andalucía is home to the beautiful and rare iberian lynx, a stunning wild cat, which is on the list of endangered species.



OLIVE OIL

Andalucía is the world's largest producer of olive oil.



Ronda is home to the oldest bullring still in use in Spain. It was built in 1789.



SIERRA NEVADA

You can even ski in Andalucía. Sierra Nevada is Europe's most southerly ski resort.



CHRISTOPHER COLUMBUS

Christopher Columbus departed from Huelva, Andalucía on his grand voyage to America.



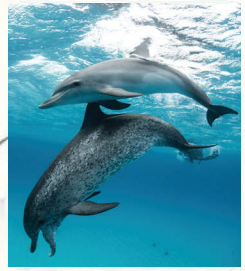
MEDITERRANEAN RAINFOREST

Andalucía is home to the only rainforest on the mediterranean coastline.



CÁDIZ

The city of Cádiz, which was founded 3000 years ago, is the most ancient city still standing in western Europe.



DOLPHIN & WHALE WATCHING

One of the world's best spots for dolphin and whale watching is off the coast of Andalucía.



TARIFA

The pretty surf town of Tarifa is considered to be the kite surfing capital of Europe.



TORROX

The town of Torrox, only 20 minutes from Málaga, has the best climate in the whole of Europe. (An average annual temperature of 18°C and only 54 days of rain a year).



WORLD FAMOUS ARTISTS

World famous artists such as Pablo Picasso, Paco de Lucía, Antonio Banderas and Diego Velázquez are all from Andalucía.



FOR SALE

DETACHED VILLA

BENAHAVÍS

Landmark of refined luxury in the prestigious La Quinta enclave

> PROPERTY FEATURES

Close to Golf, South-Facing, Panoramic Sea, and Mountain Views, Pool, Garden, Garage, Close to Town, Close to Schools, New Development

REFERENCE: LS50225 | BEDROOMS 8 | BATHROOMS 10
PLOT 2,650 M2 | BUILT 1,451 M2 | TERRACE 344 M2 | PRICE €18,650,000

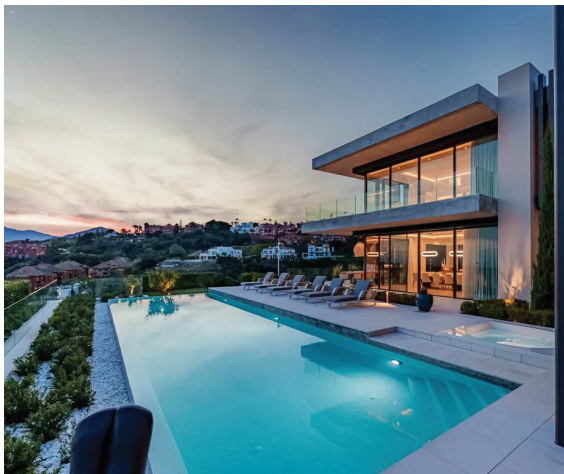




Welcome to The Hills 12, a landmark of refined luxury in the prestigious La Quinta enclave. This extraordinary villa sits on a generous 2,650 m² plot with a built area of 1,451 m², thoughtfully designed to deliver an unmatched lifestyle experience.

Boasting 8 opulent bedrooms, each tailored for ultimate comfort and privacy, the home includes a lavish master suite complete with a spacious walk-in closet and a spa-inspired bathroom.





FOR SALE

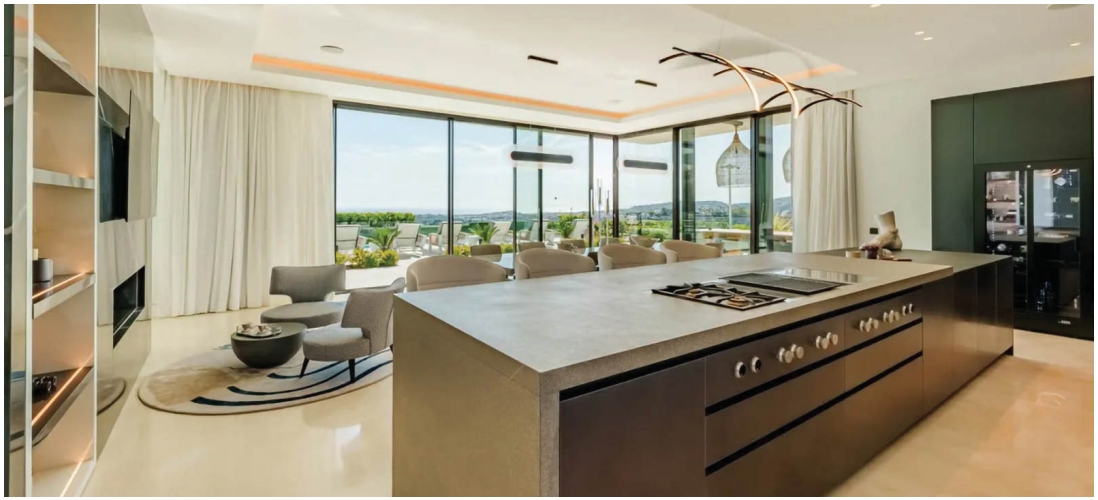




Every room is a sanctuary of style and relaxation, enhanced by panoramic views that stretch across the Mediterranean coastline and lush green landscapes. At the heart of the home lies a breathtaking living area, defined by soaring ceilings and full-height glass sliding doors that seamlessly disappear into the walls, blurring the line between indoors and out.

Natural light floods the space, accentuating the fine finishes and drawing the eye out to the expansive terraces, tranquil garden, and infinity pool beyond. This open-concept layout creates a fluid connection with the outdoors, offering an inviting atmosphere for both intimate moments and large-scale entertaining. Adjacent to this stunning lounge is a state-of-the-art kitchen, a masterpiece of modern design and functionality.

Outfitted with top-of-the-line appliances, a large central island with integrated cooktop, and sleek matte cabinetry, it's a culinary space worthy of a private chef. A cozy breakfast nook by the panoramic windows and adjacent dining area ensure that every meal, whether casual or formal, is enjoyed with a spectacular backdrop. The kitchen's aesthetic perfectly balances minimalism with warmth, making it both stylish and practical.



Beyond the core living areas, The Hills 12 is a sanctuary of amenities designed for indulgence and convenience. From the private wine bodega and tranquil sauna to the professional-grade gym, home office, and even a helipad, this residence is crafted for a lifestyle of seamless luxury. The garden, carefully landscaped with sculptural greenery and artistic flair, complements the architectural elegance of the home.

Whether relaxing in the indoor spa, entertaining by the pool, or unwinding in the home cinema, this is a home where every detail enhances both functionality and beauty.



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A new entertainment district is taking shape near Puerto Banús

Located on the inland side of the A7, around the Oak Firehouse & Cocktail roundabout, the new district is bringing together an impressive mix of dining, sport, entertainment, leisure and lifestyle experiences in one destination.

A riverside walkway, beginning at the recently installed wooden footbridge and following the Arroyo Benabola stream, is opening up and connecting the area, creating an attractive route for residents, visitors, dog walkers, joggers and commuters.

From morning coffee and croissants to lunch, afternoon pizza, live sport, pre-dinner cocktails and evening entertainment, the district will offer something from morning until late.

Food and drink options will include a steakhouse, cocktail bar and terrace, social and private dining, wood-fired dishes, speciality pizzas, a beer garden and new café, alongside live music, tribute nights, karaoke and dedicated event spaces.

Sport and competitive socialising will also play a major role, with multisport facilities, golf and F1 simulators, interactive darts, pool and shuffleboard. At the heart of it is The Clubhouse, the area's leading sports venue, showing major sporting events live.

The Clubhouse has already attracted high-profile sporting names, including Erling Haaland, Wayne Rooney and David Coulthard, with former professionals such as Paul Robinson, Shay Given and David Bentley also regular visitors.



The recently opened beer garden, with large outdoor screens beside the stream, offers a relaxed setting for watching major sporting events, with views towards La Concha, refreshing drinks and pizzas freshly prepared in the Neapolitan oven.

The wider district will also feature a private members' club and lounge, song rooms, a golf academy and clinic, physiotherapy, massage and sports treatments. Other services will include real estate, valet parking, EV charging and supercar membership, rental and hire.

Already home to the popular Puerto Banús market, the area is also exploring a wider programme of events and festivals, including seasonal experiences such as a Christmas market and food festivals celebrating local produce and seafood.

The district is now open, bringing together food, live entertainment, sport, leisure and lifestyle in one vibrant destination.



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THE HACIENDA THAT GAVE *Vega Colorado* ITS NAME





Some properties are special because of their architecture. Others because of their location. And then there are those that carry a piece of the land's history with them.

High in the hills of Benahavís, where the countryside meets some of the Costa del Sol's most prestigious residential communities, sits a remarkable property with a story that stretches back centuries.

Today, it is a magnificent 12-bedroom residence within the exclusive gated community of Vega del Colorado. But long before the villas, security gates and manicured gardens, this was the original Hacienda del Colorado – and the estate once extended across the land that would eventually become Vega Colorado itself.

It is a remarkable thought: an entire modern luxury community occupying what was once a single historic estate.

A PIECE OF ANDALUSIAN HISTORY

The hacienda's connection to the land is still tangible inside the property. In the wine cellar, one of the walls is believed to be more than 600 years old, a rare surviving fragment of the area's architectural past.

It gives the house something that cannot be recreated in a new-build villa: a genuine sense of continuity. Contemporary comforts can be added, spaces can be redesigned and interiors can evolve, but centuries-old stone carries its own story.

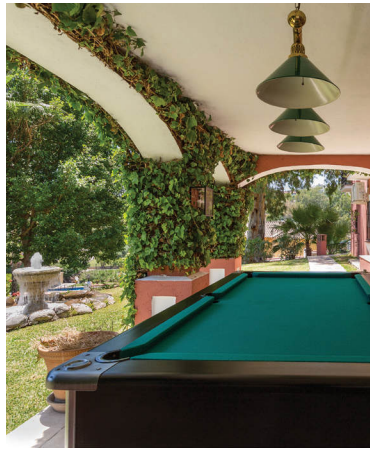
And the history of this corner of Benahavís goes back much further still. Nearby Cerro Colorado is the site of a significant archaeological settlement, with excavations revealing evidence of occupation dating from the 4th century BC and later Punic and Roman periods. Archaeologists have uncovered structures, ceramics, coins and other artefacts offering a glimpse into the region's ancient past.

It makes the setting particularly evocative: what is now one of the Costa del Sol's most exclusive residential areas has been inhabited and valued for thousands of years.









FROM HACIENDA TO HIDEAWAY

The land eventually evolved into Vega del Colorado, a low-density gated community known for its generous plots, elegant villas and exceptional privacy.

Its position is one of its greatest advantages. Tucked into the hills above San Pedro de Alcántara, the community sits close to La Quinta and Nueva Andalucía while remaining peacefully removed from the bustle of the coast. Puerto Banús, Marbella and some of the area's finest golf courses are only minutes away.

Security and discretion are central to the community, with a manned entrance and regular patrols, while many of its properties enjoy views towards La Concha, the Mediterranean and the surrounding countryside.

It is precisely this combination, privacy without isolation, that has made Vega del Colorado such a sought-after address.

A MODERN CHAPTER

Today, Hacienda del Colorado combines that remarkable heritage with the scale and facilities expected of a contemporary luxury home.

The 1,058m² residence sits on a 4,899m² plot and offers 12 bedrooms and 10 bathrooms, comfortably sleeping up to 34 guests. There is a private swimming pool with sun deck, poolside bar and gazebo, multiple terraces, a Provençal-style kitchen, gym, sauna, Jacuzzi, billiard room and private padel tennis court.

The property is currently offered at €4,995,000 through La Sala Homes.

But its most valuable feature may be something that doesn't appear on a specification sheet.

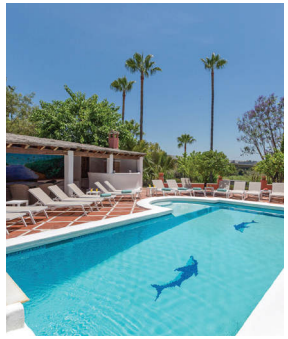
Behind the gates, beneath the contemporary comforts and surrounded by one of Benahavís' most exclusive communities, the story of the original hacienda is still there.

Six centuries in one wine-cellar wall is quite a conversation starter.

And owning a home that once stood at the heart of an entire estate? That is rather harder to find.









REFERENCE: LS50161 | BEDROOMS 12 | BATHROOMS 10
BUILT 1,058 M2 | PLOT 4,899 M2 | PRICE €4,395,000

FOR SALE

DETACHED VILLA

ESTEPONA

A contemporary masterpiece with panoramic sea & golf views

> PROPERTY FEATURES

Frontline Golf, Panoramic Sea, Mountain and Golf Views, Jacuzzi, Sauna, Gym, Underfloor Heating, Lift, Cinema Room, Wine Cellar, Solarium, BBQ, Terrace, Pool, Garden, Garage, Security, Gated Community, Smart Home, Spa

REFERENCE: LS50167 | BEDROOMS 6 | BATHROOMS 6
PLOT 1006 M2 | BUILT 674 M2 | TERRACE 249 M2 | PRICE €4,250,000





Set within the exclusive La Resina Golf community, this modern four-level residence, crafted by renowned architect Francisco Martínez Galván, delivers bold design, effortless luxury, and a seamless indoor-outdoor lifestyle. A driveway leads to the top-floor entrance, where sweeping views of the Mediterranean and La Resina Golf Course immediately set the tone. Clean architectural lines, abundant natural light, and striking geometry create a stunning first impression. Outside, the infinity saltwater pool and lush tropical gardens form a private oasis for relaxation and entertaining.





FOR SALE

DETACHED VILLA

BENAHAVIS

On the top of Herrojo Alto sits a true masterpiece of a house – Casa Orquidea

> PROPERTY FEATURES

Close to Golf, Panoramic Sea & Mountain Views, Excellent Condition, Underfloor Heating, Gym, Storage Room, Utility Room, Jacuzzi, Smart Home, Fully Furnished, Garden, Pool, Terraces, Garage, Gated Community, 24-Hour Security,

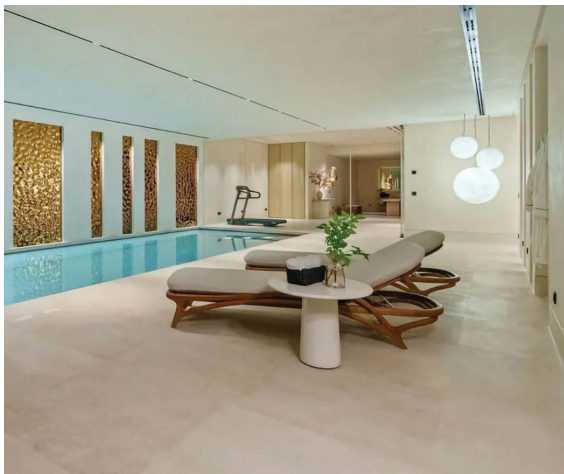
REFERENCE: LS5356099 | BEDROOMS 8 | BATHROOMS 9
PLOT 1,963 M2 | BUILT 1,696 M2 | PRICE €19,880,000





Driving up the scenic and green roads of the gated community of Herrojo Alto you will arrive at the entrance of Casa Orquidea. As you park on the house's large driveway, you are welcomed by a modern house with nice natural elements. The entrance to the house offers plenty of light and breathtaking views through the house's large floor-to-ceiling windows. Stepping into the living area there's a lounge with a fireplace that nicely separates the lounge from the large dining room and kitchen. The kitchen is adjoined by an outdoor kitchen creating a spectacular cooking experience. This is a true masterpiece that can't be missed!





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LA SALA'S LUXURY PRIVATE YACHT CHARTERS

Experience the ultimate Marbella lifestyle aboard La Sala's privately owned yacht, moored in Puerto Banús. Enjoy luxury charters, breathtaking coastal views, and the exceptional service La Sala is known for. Contact our Lifestyle Team for more information.











La sala
LIFESTYLE

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It's wonderful when Marbella makes the headlines – and for all the right reasons.

By Eleanor McKenzie

There was a time, over a decade ago, when this beautiful seaside town was making less-than-appealing appearances in the international press. For a time, some investors even looked down their noses at the suggestion of investing in Marbella, or anywhere on the Costa del Sol. Those who stood firm and believed in Spain, however, have been rewarded for their loyalty. Today, Marbella's international reputation could hardly be more different.

One of the first newspapers to cheerlead the turnaround was the **Wall Street Journal**, with *Marbella Makes A Bigger Splash*, which described the town as "ritzy and sun-soaked", a veritable southern California on the Mediterranean, where the population expands in summer to enjoy "power-shopping, yacht-gazing and sunbathing on the beach". It also attributed Marbella's upturn in good fortune largely to a buoyant high-end property market, with buyers seeking luxury year-round getaways.

The Telegraph has also been a long-standing admirer. Back in 2012, when the property market was still under par, it was describing Marbella as "a family holiday with bling". Judith Woods even took a playful swipe at the middle classes for bypassing Marbella in search of a supposedly more authentic Spain somewhere up a donkey track, concluding that "Marbella is as realista as it gets; it is where New Spain collides with Old Spain."

Fast-forward to 2024, and the tone of the international coverage is even more compelling. Marbella was voted European Best Destination 2024 by **European Best Destinations**, receiving 149,192 votes from more than one million travellers across 172 countries. It was the first Spanish destination ever to take the number-one position.

MARBELLA WAS THE FIRST SPANISH DESTINATION EVER TO TAKE THE NUMBER-ONE POSITION.

Even more tellingly, Marbella was the destination most voted for by American and English travellers looking to visit Europe that year.

The achievement attracted attention far beyond the award itself. **Forbes** published *The 20 Best European Destinations In 2024: Marbella Tops Travel Survey*, highlighting Marbella's record-breaking result and its appeal for golf, gastronomy and shopping. The winning destinations were also promoted through international media including Forbes USA, Condé Nast and Yahoo, giving the accolade a potential global audience of around 420 million travellers.

And the coverage is no longer simply about sunshine, beaches and glamour. In 2025, the **Financial Times** asked *Marbella 2.0: beyond the bling?* and explored the town's transformation into a year-round destination for young entrepreneurs and families, highlighting its growing technology scene, international community and increasingly sophisticated property market.

Meanwhile, **Condé Nast Traveller** continues to place Marbella firmly on the international luxury map. Its recent coverage has highlighted the enduring appeal of the Marbella Club alongside a new generation of luxury hotel openings, while its 2026 guide to Spain and Portugal describes the Costa del Sol as one of the Mediterranean's ultimate luxury destinations and Marbella as both "timelessly elegant and constantly evolving".

The Telegraph has continued the love affair too, including Marbella in its list of the 25 greatest holidays for 2026 and continuing to feature the destination among Spain's most desirable places to visit.

From luxury property and five-star hospitality to gastronomy, wellness, golf, culture and an increasingly international business community, Marbella has moved firmly beyond the old stereotypes.

The headlines have changed. The world is taking notice. And we'll all say "Hurrah!" to that.







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FOR SALE

DETACHED VILLA

NUEVA ANDALUCIA

An elegant fusion of contemporary architecture and timeless sophistication

> PROPERTY FEATURES

Golf views, Walking distance to Puerto Banús marina, Private pool, Home cinema, Gym, Garage, Sauna

REFERENCE: LS5442439 | BEDROOMS 5 | BATHROOMS 8
PLOT 2,563 M2 | BUILT 983 M2 | TERRACE 273 M2 | PRICE €7,400,000





Located in the prestigious heart of Las Brisas, in Nueva Andalucía, Villa Las Palmeras represents an elegant fusion of contemporary architecture and timeless sophistication. Situated in one of Marbella's most exclusive residential areas, the property enjoys a privileged location in the renowned Golf Valley, surrounded by top-tier golf courses, international schools, fine dining restaurants, and just minutes away from Puerto Banús. Designed to offer an exceptional living experience, the villa sits on a private plot and is distributed over three levels carefully conceived to maximize natural light, privacy, and the connection between spaces.





FOR SALE

FIRST FLOOR APARTMENT

BENAHAVÍS

Exceptional 3-bedroom apartment with panoramic sea, Gibraltar & mountain views

> PROPERTY FEATURES

Panoramic Sea, Mountain and Golf Views, Air Conditioning, Fitted Kitchen, Lift, Underfloor Heating, Terrace, Covered Terrace, Garden, Garage, Pool, Security, Gated Community

REFERENCE: LS50179 | BEDROOMS 3 | BATHROOMS 2
BUILT 158 M2 | TERRACE 79 M2 | PRICE €1,595,000





An outstanding designer-finished 3-bedroom apartment set within the exclusive Quercus development at Real de La Quinta, a gated luxury resort in the foothills of the Sierra de las Nieves UNESCO Biosphere Reserve. This first-floor residence enjoys breathtaking panoramic views across the Mediterranean Sea, Gibraltar and the Atlas Mountains, visible from the spacious private terrace and principal living areas. The apartment is located within a boutique block of only five residences and is a middle-end unit with just one neighbouring apartment, offering enhanced privacy and tranquillity.



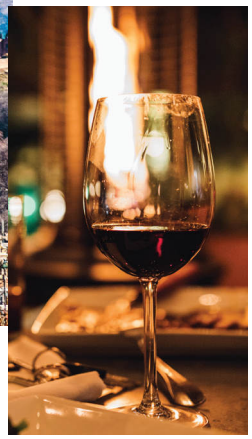


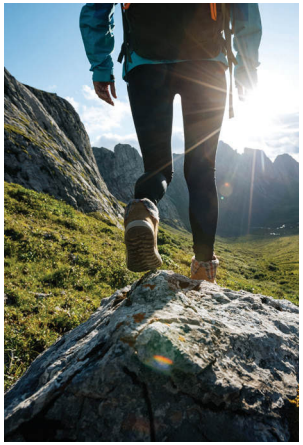


A YEAR-ROUND PLAYGROUND













Think marbella is only about summer? Think again. When the crowds thin and the temperatures drop, the coast simply changes gear.

There is something rather wonderful about Marbella out of season. The pace becomes slower, the beaches quieter and the restaurants easier to get into, but the list of things to do remains remarkably long. In fact, winter can be one of the best times to experience the Costa del Sol at its most relaxed.

And where else can you ski in the morning and watch the sun set over the Mediterranean that same evening?

Sierra Nevada, Europe's southernmost ski resort, is close enough to make a day on the slopes a genuine possibility from the Costa del Sol. Head north for a morning of skiing or snow, stop for lunch in Granada, and you can be back on the coast in time for an evening by the sea. Even non-skiers can enjoy the snow, mountain restaurants and winter scenery.

Back in Marbella, winter brings its own pleasures. Golf becomes particularly appealing when summer's heat has disappeared, with clear blue skies and comfortable temperatures creating ideal conditions for a round. Hiking is another seasonal favourite: La Concha and the surrounding Sierra Blanca offer spectacular views, while the wider mountains and countryside provide routes for everything from gentle walks to more demanding adventures.
Then there is the simple pleasure of a long lunch in the mountains. Swap a beachside table for a rustic restaurant in the hills, order something warming and local, and watch the landscape change as the afternoon drifts by. Ronda, too, makes an excellent day trip, combining dramatic scenery, history and excellent food, while Málaga offers museums, galleries, shopping and a lively restaurant scene throughout the year.

THE ART OF SLOWING DOWN

Winter is also when Marbella's wellness side comes into its own. A few hours in a spa, followed by a leisurely lunch, feels considerably more indulgent when there is no pressure to rush back to the beach.

And talking of beaches, don't dismiss them simply because the swimming costume has been packed away. A winter walk along the shore, coffee overlooking the Mediterranean or an afternoon watching the sunset can be every bit as enjoyable, and considerably more peaceful, than doing the same thing in August.
Evenings have their own appeal. Think cosy restaurants, fireside dining, long dinners with friends and a glass of red wine rather than cocktails in the midday sun. The atmosphere is different, but no less enjoyable.

AND THEN SUMMER RETURNS

Of course, Marbella doesn't exactly hibernate. The calendar continues to fill with concerts, cultural events, sporting competitions and exhibitions, while the surrounding towns and villages provide an almost endless supply of reasons to get in the car and explore.

That is perhaps the secret of Marbella's appeal. It isn't simply a summer destination that happens to have a few things going on in winter. It is a place where the activities change with the seasons.

Summer means beach days, boat trips, outdoor dining and late-night concerts. Winter means golf, hiking, mountain lunches, skiing, spa afternoons and long dinners. Spring and autumn bring their own perfect combination of outdoor adventures, sightseeing and sunshine.

With around 320 days of sunshine a year and a sheltered microclimate created by the Sierra Blanca mountains, Marbella has always had an advantage when it comes to outdoor living.

So perhaps the better question isn't what is there to do in Marbella outside summer?
It's how much can you fit into one year?


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FOR SALE

GROUND FLOOR APARTMENT

MARBELLA

Ground-floor gem with expansive garden, terrace and stunning sea views in Palo Alto

> PROPERTY FEATURES

Panoramic Sea and Mountain Views, Storage Room, Gym, Underfloor Heating, Terrace, Pool, Heated Pool, Covered Terrace, Garden, Garage, Security, Gated Community, Concierge, Smart Home, Tennis Court, Spa

REFERENCE: LS50199 | BEDROOMS 3 | BATHROOMS 3
BUILT 135 M2 | TERRACE 85 M2 | PRICE €1,345,000





Elegant ground-floor apartment with private garden for sale in the exclusive Palo Alto community. This fully furnished home features a spacious open-plan living area with a Siemens-equipped kitchen, three bedrooms, and two bathrooms including a master en suite, plus a guest toilet. Floor-to-ceiling windows connect the interiors to a generous private garden and terrace, creating an ideal setting for outdoor living. Residents enjoy 24-hour security, a premium owners' club with co-working space, spa with indoor pool, gym, resort management, concierge services, and convenient access to the communal swimming pools.





FOR SALE

DETACHED VILLA

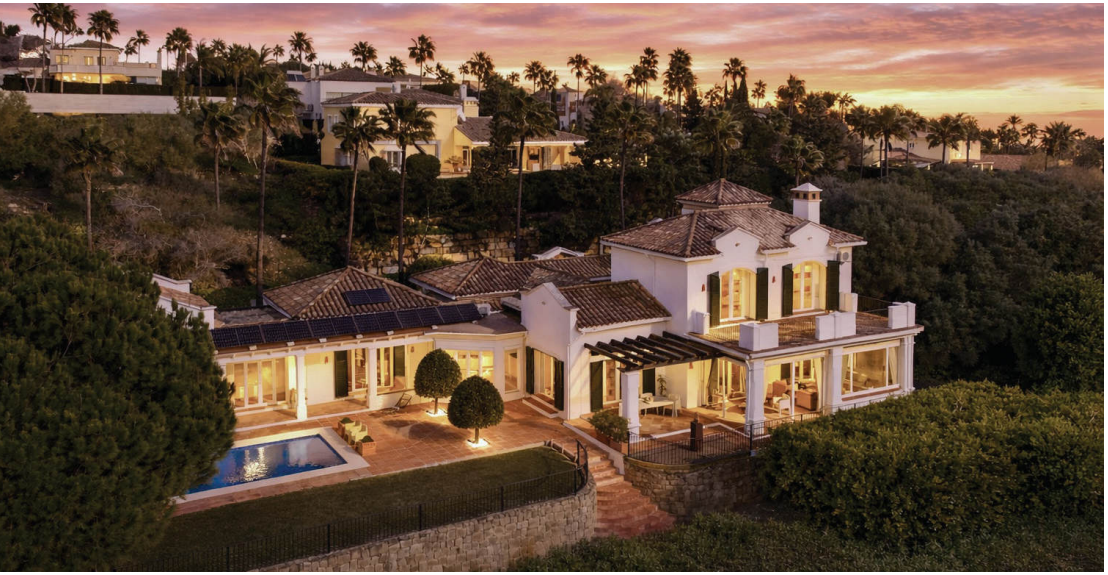
SOTOGRANDE

Exceptional Andalusian family villa with central courtyard and open golf views

> PROPERTY FEATURES

Golf Views, Panoramic Views, Air Conditioning, Fitted Kitchen, Fireplace, Storage Room, Underfloor Heating, Cinema Room, Heated Pool, Covered Terrace, Garden, Garage, Pool, Security, Gated Community, Guest House

REFERENCE: LS50173 | BEDROOMS 6 | BATHROOMS 6
PLOT 1,639 M2 | BUILT 653 M2 | TERRACE 156 M2 | PRICE €2,095,000





Set within the peaceful and prestigious Zona F of Sotogrande, just three minutes from Sotogrande International School and four minutes from the iconic Valderrama Golf Course, this exceptional family villa is ideally positioned for international living. The home combines space, privacy, and timeless character. With solar panels, underfloor heating throughout, a two-car garage plus driveway parking, gym, entertainment room, and open views over green landscapes and prestigious golf courses, it is a residence designed for comfortable family life in one of Sotogrande's most sought-after locations.





THE COSTA DEL SOL: THE WORLD WANTS IN

The Costa del Sol has always been international. But right now, the world is not just coming here for a holiday – it is coming here to live, invest and put down roots.

Drive along the Costa del Sol today and the cranes tell their own story. From Marbella and Benahavís to Estepona, Mijas Costa and Fuengirola, new residential projects are appearing at an impressive rate, designed for an increasingly sophisticated international buyer.

And the demand is there. According to recent data, 12,265 new-build homes were sold on the Costa del Sol in 2025, while only 5,328 were available in stock. In other words, buyers purchased more than twice the number of new homes that were available, a striking indication of how strongly demand is outpacing supply.

The market is also becoming more expensive. The average price of a new-build apartment rose by 23% in one year, reaching €5,725 per square metre, while the average new-build apartment now costs more than €1 million.

But this isn't simply a story about more homes being built. Today's developments are increasingly sophisticated, with wellness facilities, gyms, coworking spaces, concierge services, landscaped gardens and hotel-style amenities becoming part of the package. At the luxury end, branded residences are adding another dimension, with international hotel and lifestyle brands entering the Costa del Sol residential market.

THE COSTA DEL SOL IS NO LONGER SIMPLY SELLING SUNSHINE; IT IS SELLING A COMPLETE LIFESTYLE.

THE INTERNATIONAL BUYER

So who is buying?
Foreign purchasers now account for around one in three property transactions in Málaga province, with 11,827 purchases by international buyers recorded in 2025, representing 32.75% of all transactions.

And the Costa del Sol's new-build market is even more international. In Marbella, Mijas Costa and Fuengirola, foreigners represent more than half of new-build buyers, with British, Dutch, Swedish and German purchasers among the most active.

The British remain the largest foreign buyer group in Málaga province, but the picture is becoming increasingly diverse.

Dutch and Belgian buyers have become particularly influential, reportedly accounting for up to 15% of international property transactions in the province.

What is perhaps more interesting than the nationalities themselves is what these buyers are looking for. Quality, security, international schools, healthcare, connectivity, outdoor living and access to restaurants, golf and the sea are all increasingly important. The Costa del Sol is no longer simply selling sunshine; it is selling a complete lifestyle.



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WHEN THE WORLD FEELS UNCERTAIN

There is another factor influencing the market: geopolitics.

The wars in Ukraine and the Middle East, together with wider political uncertainty, are changing the way some wealthy international buyers think about property. A home on the Costa del Sol can represent a lifestyle purchase, an investment and, increasingly, a second base in a stable European environment.

A June 2026 Reuters investigation highlighted this shift, reporting that wealthy Polish, American and Gulf-based buyers are increasingly looking towards the Costa del Sol as a refuge from geopolitical uncertainty.

Polish demand has grown particularly strongly, while American buyers are also becoming more significant. But perhaps the most intriguing new development is coming from the Gulf.

FROM DUBAI TO THE COSTA DEL SOL

For years, Dubai has attracted international wealth and entrepreneurs from around the world. Now, with conflict escalating across the Middle East, some Dubai-based families and investors are looking for an alternative European base.

Reuters reported in June that several Costa del Sol property firms were negotiating luxury purchases with buyers based in Dubai, with deals already completed. The motivation was not necessarily to leave Dubai permanently, but to have somewhere secure for their families and assets should the regional situation deteriorate.

It makes sense. The Costa del Sol offers direct international connections, excellent private healthcare, international schools, a sophisticated luxury infrastructure and, perhaps most importantly, a well-established international community.

A GLOBAL MARKET ON THE MEDITERRANEAN

Perhaps the most telling thing about today's Costa del Sol is that there is no longer one typical international buyer.

There is the British family looking for a permanent home, the Swedish couple buying a second residence, the Dutch investor attracted by new-build property, the American wanting a European base – and now the Dubai-based family looking for somewhere safe and sophisticated outside the Gulf. Different reasons, but many of the same priorities: security, quality of life, connectivity, sunshine and a property market with genuine international appeal.

The Costa del Sol is responding accordingly. New developments are becoming more sophisticated, the buyer pool is becoming more global and demand continues to outstrip supply.



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FOR SALE

DUPLEX PENTHOUSE

MARBELLA

Renovated Scandinavian-style penthouse with panoramic sea & La Concha views

> PROPERTY FEATURES

Sea Views, Mountain Views, Panoramic Views, Air Conditioning, Storage Room, Gym, Underfloor Heating, Lift, Terrace, Pool, Heated Pool, Covered Terrace, Garden, Garage, Security, Gated Community, Concierge,

REFERENCE: LS50192 | BEDROOMS 3 | BATHROOMS 3
BUILT 193 M2 | TERRACE 70 M2 | PRICE €3,000,000





Beautifully renovated 3-bedroom duplex penthouse located in the prestigious Monte Paraíso urbanisation on Marbella's Golden Mile, just above Puente Romano. Designed in a refined Scandinavian style, it offers three en-suite bedrooms, a guest toilet, south-east orientation with stunning sea views and mountain views, two parking spaces, storage room, electric car charger, and underfloor heating throughout. Set within a secure gated community with 24-hour security, concierge service, indoor pool, gym, squash court, and an on-site restaurant and kiosk, this home combines luxury living with exceptional amenities.





FOR SALE

DETACHED VILLA

ESTEPONA

Charming Andalusian Villa in La Resina, Estepona

> PROPERTY FEATURES

Air Conditioning, Fitted Kitchen, Fireplace, Central Heating, Covered Terrace, Private Garden and Pool, Garage, Guest House, Walking Distance to Beach

REFERENCE: LS50221 | BEDROOMS 4 | BATHROOMS 4
PLOT 1,433 M2 | BUILT 472 M2 | PRICE €2,450,000





This beautifully renovated villa in La Resina, Estepona, blends contemporary comfort with authentic Andalusian character. Original wooden doors, beams and architectural details complement a refined modern interior, while a games room, elegant kitchen and inviting living spaces create a welcoming family home. Outside, mature gardens, lush lawns and a charming summer house offer privacy and plenty of space for relaxing and entertaining. Electric gates, private parking and a large garage add convenience. Peacefully positioned yet close to the beach, Estepona, golf, schools, restaurants and the New Golden Mile, it offers effortless Costa del Sol living.





FOR SALE

GROUND FLOOR APARTMENT

MARBELLA

Luxury living steps from Puerto Banús with exceptional rental returns

REFERENCE: LS50171 | BEDROOMS 3 | BATHROOMS 2
BUILT 118 M2 | TERRACE 78 M2 | PRICE €945,000



Exclusive, spacious apartment located in a new development within walking distance of the vibrant Puerto Banús. Situated in a gated and secure community, the property offers access to a communal swimming pool and well-maintained common areas. The apartment is fully equipped and features fitted wardrobes throughout.



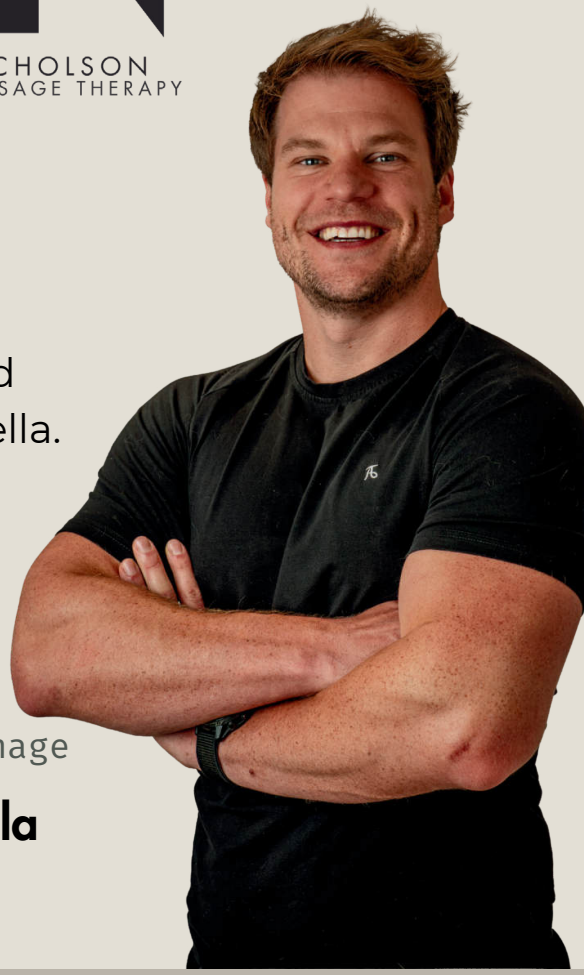
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THE WELLNESS SIDE OF MARBELLA

"From high-performance fitness to five-star spas, Marbella has become a destination where looking after yourself is simply part of daily life."

Marbella has always made healthy living look rather effortless. Sunshine, sea air, mountain trails and an outdoor lifestyle naturally encourage movement, but today the Costa del Sol offers something beyond its enviable climate: a sophisticated wellness scene to match.

For today's international resident and property buyer, access to quality fitness and wellness facilities is increasingly part of the lifestyle equation. A beautiful home matters, of course, but so does being able to walk along the coast in the morning, fit in a serious training session, book a restorative treatment or spend an afternoon recovering properly.

FITNESS, WITH A LITTLE MORE FOCUS

The modern Marbella gym has evolved considerably. Alongside traditional fitness centres, there is now a growing choice of performance-led spaces offering personal training, functional movement, strength conditioning and more specialised approaches to fitness.

On the Golden Mile, **ICONS** Marbella represents this new generation of wellness clubs, combining performance training with a strong sense of community. Its offering extends beyond the gym, with activities such as group hikes in La Concha and outdoor Pilates making use of one of Marbella's greatest wellness assets: the landscape itself.



ICONS Marbella

For those who prefer a more holistic approach, Marbella also offers Pilates, yoga and specialist movement studios, while private members' clubs are increasingly incorporating technology, recovery and wellness into the traditional gym experience.

THE ART OF SWITCHING OFF

Of course, wellness isn't all about working harder.

Marbella's luxury spas offer the other half of the equation, from thalassotherapy and thermal experiences to massages, beauty treatments and holistic therapies. **The Thalasso Spa** at Marbella Club uses seawater-based treatments, while the spa at Puente Romano combines traditional Andalusian influences with contemporary



The Thalasso Spa



Finca Cortesin

wellness. Further west, **Finca Cortesín** offers an extensive thermal experience, while smaller boutique properties provide a more intimate approach.

RECOVERY IS THE NEW LUXURY

One of the biggest changes in the wellness world is the growing emphasis on recovery. Ice baths, saunas and other recovery treatments are becoming increasingly popular among people who take their training seriously – and among those who simply want to feel their best.

That thinking is even making its way into Marbella's homes. Some new villas are incorporating dedicated wellness spaces with private gyms, saunas and cold-plunge pools, turning the home itself into a personal retreat.

A HEALTHIER WAY TO LIVE

Perhaps the real luxury is that Marbella doesn't require you to schedule wellness into your life. It is already built into the surroundings.

A morning run along the Paseo Marítimo. A hike through Sierra Blanca. Golf under a blue winter sky. Pilates followed by lunch. An afternoon at the spa. A swim in the sea before dinner.

Wellness here isn't a trend or an occasional indulgence. It is simply part of the way Marbella invites you to live.



ICONS is a Social Wellness Club in Marbella - an exclusive space where performance, recovery, and community come together. Located on the Golden Mile, ICONS offers a refined wellness destination for those seeking results, balance, and a sense of belonging.

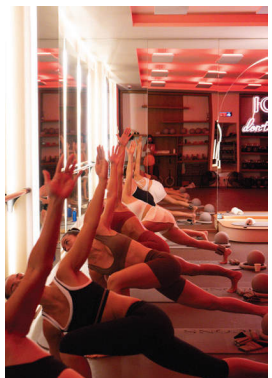
But what truly makes ICONS different is the **community.**

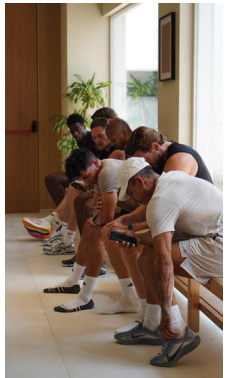
We believe wellness isn't just about movement. It's about human connection too. That's why we regularly organise social events, wellness experiences, networking evenings, run clubs, beach yoga, hikes and community gatherings that bring people together.

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DETACHED VILLA

NUEVA ANDALUCÍA

Villa Blanc, a modern Mediterranean villa

REFERENCE: LS5492500 | BEDROOMS 4 | BATHROOMS 5
PLOT 1,912 M2 | BUILT 297 M2 | TERRACE 93 M2 | PRICE €3,495,000



Set in a private corner of Nueva Andalucía, Villa Blanc occupies a generous double plot with a southwest orientation, enjoying sunshine, mountain and sunset views. Open-plan living space and bespoke carpentry throughout. Outside, landscaped gardens surround a saltwater pool, spacious terraces and a pool house with barbecue, dining area and fireplace. A rooftop terrace adds panoramic views, while its location within walking distance of Los Naranjos Golf combines privacy, outdoor living and convenience.

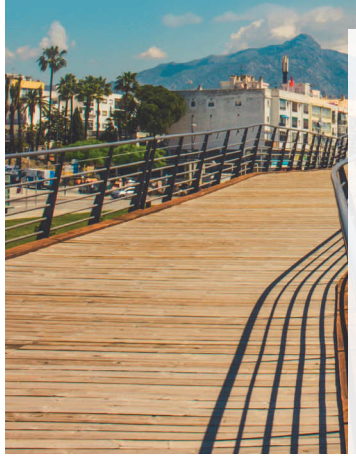


HIDDEN GEMS

When most people dream of Marbella, their minds immediately drift to the glitz of Puerto Banús or the legendary estates of the Golden Mile. These iconic locations have earned their reputation for a reason, but for the savvy investor or the home seeker looking for "more house for their euro," the true magic of the Costa del Sol lies in its lesser-known enclaves.

At La Sala Homes, we are seeing a shift in the market. Discerning buyers are looking beyond the postcard views to find neighbourhoods that offer a blend of community, modern infrastructure, and significant room for capital appreciation. If you are looking for the next big thing before the rest of the world catches on, here are the hidden gems in Marbella that deserve your attention.

San Pedro de Alcántara - *The Coastal Village With Big Potential*



For years, San Pedro was seen as the "little brother" to Marbella town. However, since the completion of its expansive underground tunnel and the stunning "Bulevar" park, the area has undergone a radical transformation. It is perhaps one of the best examples of value for money on the coast today.

The "Beachside" of San Pedro (Nueva Alcántara) offers wide, tree-lined avenues and modern apartments that are a fraction of the price of those in neighbouring Puerto Banús, despite being within walking distance. Why is it an investment gem? The lifestyle here is authentically Spanish yet increasingly international. With a new wave of trendy cafes, proximity to top-tier international schools, and a beach promenade that connects all the way to Marbella, San Pedro is the ultimate "real" town for those who want to live amongst locals while enjoying luxury amenities.

Estepona - *The New Golden Mile*



Still flying under the radar of buyers fixated on Puerto Banús, the New Golden Mile is one of the coast's smartest lifestyle plays. It appeals to people who want something more liveable than Marbella's Golden Mile, polished but calmer, with long beachfront developments and year-round residents rather than summer flash, and the value speaks for itself:

Average prices in Estepona sit at €4,234 per m^2 versus €6,789 on Marbella's Golden Mile. Pair that with Estepona centre itself—the flower-filled old town, the famous murals, the buzzing Sunday port market and one of the prettiest paseos on the coast, and you've got a rare blend of authentic Andalusian charm and serious luxury credentials. Many analysts now call Estepona the Costa del Sol's luxury market to watch in 2026.

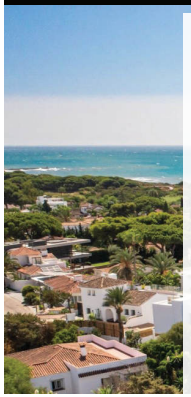
El Rosario - *The Quiet Luxury of Marbella East*



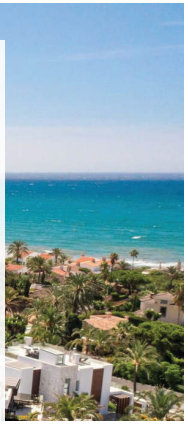
While everyone talks about the golf valley of Nueva Andalucía, El Rosario remains one of Marbella's best-kept secrets for family living. Located just five minutes east of Marbella centre, this hillside community offers a more relaxed, residential feel with some of the best beaches on the coast (Las Chapas) right on its doorstep.

Properties in El Rosario often sit on larger-than-average plots, offering sea views and privacy without the "Sierra Blanca" price tag. It is an area defined by independent villas and charming townhouses in gated communities. For investors, the rental demand here is exceptionally high during the summer months because of its proximity to the beachfront chiringuitos and the famous Nikki Beach, yet it remains a peaceful sanctuary during the winter season. It is the perfect middle ground for someone seeking a permanent residence with high yield potential.

Marbesa - *The Beachfront Sleeper*



In the world of real estate, "frontline beach" usually means "unaffordable." Marbesa defies this rule. Situated in the eastern part of Marbella, this quiet, leafy urbanisation is composed of smaller, original beach bungalows and mid-sized villas. It has long been a favourite for Northern Europeans, but it is only now catching the eye of major developers.
We consider Marbesa a prime "fixer-upper" territory. Investors are increasingly buying the older bungalows here, demolishing them and building ultra-modern villas in their place. This "gentrification" is rapidly pushing up the value of the entire area. With its flat terrain (perfect for walking), no high-rise buildings, and some of the best sand on the Costa del Sol, Marbesa is a quiet coastal haven that is currently undervalued compared to the western side of town.



WHY LOOK BEYOND THE "BIG THREE"?

Investing in the Golden Mile or Sierra Blanca is a safe bet, but the entry prices are high and the "bounce" in capital appreciation has often already happened. By looking at areas like San Pedro, El Rosario, or Estepona, you are buying into the future of the Marbella lifestyle.

These neighbourhoods offer:

Lower Entry Costs: More square footage and larger plots for your budget.

High Rental Yields: Strong demand from expats and holidaymakers looking for a more authentic experience.

Infrastructure Growth: New businesses and amenities are following the residents to these up-and-coming zones.

At **La Sala Homes,** we pride ourselves on knowing the streets, not just the postcodes. Whether you are looking for a modern apartment in a budding coastal town or a secluded villa with views that never end, Marbella's hidden gems offer a lifestyle and an investment opportunity that is second to none.

TOWNHOUSE

NUEVA ANDALUCIA

Charming 3-bedroom townhouse in Aloha Pueblo, Nueva Andalucía

REFERENCE: LS50189 | BEDROOMS 3 | BATHROOMS 2
BUILT 179 M2 | TERRACE 69 M2 | PRICE €826,000



A rare opportunity to own a multi-level townhouse in one of the Costa del Sol's most beloved communities, complete with sweeping views of the Nueva Andalucía golf valley, La Concha mountain, and a spectacular 30 m² rooftop terrace. An added bonus is the designated underground parking space, a commodity that alone commands upwards of €45,000 in the Pueblo.



VILLA

NUEVA ANDALUCIA

Private, calm villa with lake views located in Aldea Dorada, Nueva Andalucía

REFERENCE: LS50210 | BEDROOMS 3 | BATHROOMS 2
BUILT 204 M2 | PLOT 204 M2 | PRICE €1,445,000





Villa in a small, private community of nine properties, set along classic terracotta lanes. The views from here are elevated over the lake and out to the sea, and the position is private, with no direct sightlines in. This is a family home with good qualities, partially renovated. There's also real potential to expand on the lower floor and add around 80 m² of extra space.

APARTMENT

MARBELLA

Exclusive 3-Bedroom Apartment in Benalus, Marbella Golden Mile

REFERENCE: LS50219 | BEDROOMS 3 | BATHROOMS 3
BUILT 193 M2 | TERRACE 48 M2 | PRICE €2,595,000



Nestled in one of Marbella's most prestigious locations, this exceptional apartment is situated within Phase 2 of the exclusive Benalus development, just moments from the sandy beaches of the Golden Mile. Completed in 2024 and presented in impeccable condition, the property is sold fully furnished and ready for immediate occupancy.





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WORTH THE WAIT

WHY BUYING OFF-PLAN COULD BE YOUR SMARTEST MOVE

Some of the most sought-after off-plan developments in Marbella and its surrounding areas include La Quinta Real, The View, Palo Alto, and Bright. These developments not only offer high-quality construction and modern amenities but are also located in prime areas that promise excellent investment potential.

Timeframe to Completion

Typically, off-plan properties are ready within 12 to 24 months, depending on the project's scope and size. This timeline allows you to plan your move-in or investment strategy effectively.

Payment Process

You'll usually pay a reservation fee followed by a series of instalments as construction progresses. This makes the financial commitment more manageable and gives you time to secure financing if needed.

Resell Prior to Completion

Another significant benefit is the ability to resell your off-plan property before completion. This flexibility can be a lucrative opportunity if the market appreciates during the construction phase, allowing you to capitalise on the value increase without having to complete the full purchase.

Price Increase During Construction

Off-plan properties often appreciate in value during the construction period, meaning you could potentially see a significant return on your investment even before the property is completed. This price increase is driven by market demand, location desirability, and the overall quality of the development.

EXPLORE THE MOST EXCITING NEW DEVELOPMENTS AROUND MARBELLA – FROM THE MODERN BEACHFRONT RESIDENCES OF ESTEPONA TO THE ELEVATED RETREATS OF BENAHAVÍS AND VIBRANT COMMUNITIES ALONG THE GOLDEN MILE.

Flexibility in Design

One of the most appealing aspects of buying off-plan is the ability to personalise your property. Many developers offer buyers the opportunity to choose finishes, layouts, and even certain structural elements, ensuring the final product aligns with your vision.

Mortgages in Place

Many off-plan developments have pre-approved mortgage options, simplifying the buying process. These can often come with favourable terms, giving you peace of mind as you navigate the financial aspects of your purchase.

ANOTHER SIGNIFICANT BENEFIT IS THE ABILITY TO RESELL YOUR OFF-PLAN PROPERTY BEFORE COMPLETION.

Buying off-plan is not just about securing a new home; it's about investing in the future. With developments like those mentioned above, you're not only buying into a prime location but also into a high-quality, customisable product that promises a good return on investment. If you're looking to make a strategic move in the Costa del Sol property market, buying off-plan might just be the perfect option for you.

FOR SALE

88 DUPLEX APARTMENTS

ELVIRIA

Contemporary apartments with panoramic views in an elevated Marbella location

> PROPERTY FEATURES

Mediterranean views, Low maintenance costs, Gym, Manicured gardens, Indoor and outdoor communal pool, Gated perimeter and 24-hour security, Close to Marbella Marina, International schools, and championship Golf courses

REFERENCE: LSD5153692 | BEDROOMS 2-3 | BATHROOMS 2-3
BUILT 151 - 187 M2 | PRICE RANGE €690,000 — €1,350,000





This new development is designed to maximise natural light and Mediterranean views. Each residence features a dual-level layout that separates social spaces from private quarters, creating a functional flow suited for both year-round living and high-end holiday use. The construction focuses on clean lines and contemporary materials, ensuring high thermal efficiency and low maintenance costs. Residents have access to comprehensive on-site facilities, including a gym, manicured gardens, and both indoor and outdoor communal pools. A gated perimeter and 24-hour security offer peace of mind for lock-and-leave owners.





FOR SALE

NEW DEVELOPMENT

BENAHAVÍS

Four villas designed to feel elegant, natural and completely at home in Los Flamingos

> PROPERTY FEATURES

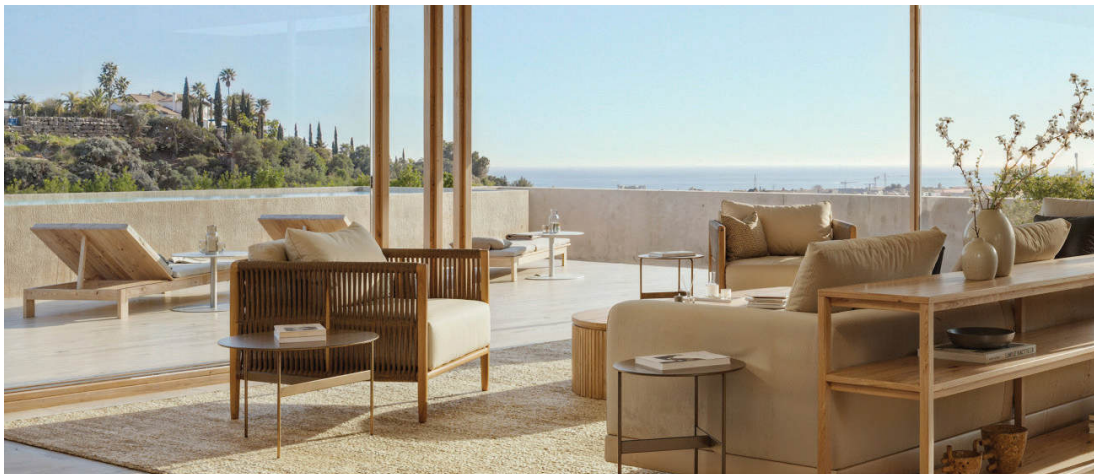
Solarium, Jacuzzi, Spa, Sauna, Turkish Bath, Indoor Heated Pool, Sea, Golf, Lake & Mountain Views, Private Gardens & Pool, AC, BBQ, Home Automation System, Aerothermics, Underfloor Heating

REFERENCE: LS30162 | PRICE RANGE €4,400,000 — €4,955,000





Designed by renowned architect Javier Sordo Madaleno, Las Brisas de Los Flamingos respond to the hillside, Mediterranean light, golf valley, mountains and sea. Strong horizontal lines, generous terraces and expansive glazing connect these four villas seamlessly with their surroundings. Landscaped gardens, infinity pools and flowing outdoor spaces extend the interiors, while refined living areas offer dedicated spaces for wellness and entertaining. With features including gyms, saunas, cinemas and rooftop lounges, each villa feels elegant, considered and completely at home in its setting.





FOR SALE

18 SUSTAINABLE VILLAS

BENAHAVÍS

Eco-conscious contemporary villas with panoramic sea views in Benahavís

> PROPERTY FEATURES

Pool, Lake, Terraces, Gym, Sauna, Lift, Close to Forest, Panoramic Sea & Mountain views, Close to Schools, Golf & Beach, Tennis Court, Basement, Gated Complex, 24 Hour Security, Garage, Photovoltaic solar panels

REFERENCE: LSD3687095 | BEDROOMS 3-4 | BATHROOMS 3-4
BUILT 534-712 M2 | PRICE RANGE €6,995,000 - €9,995,000





18 sustainable villas positioned within a 200-hectare estate bordering a UNESCO Biosphere reserve. Each residence occupies a generous footprint, with built areas starting from 534m², designed intentionally to maximise the south and south-west orientations. The architecture prioritises the horizon, offering clear sightlines across the Mediterranean Sea to the North African coastline and Gibraltar. The interior layout focuses on fluid transitions between the kitchen-lounge areas and expansive covered terraces. Each villa features a basement level that can be customised to individual requirements.









THE BRANDS BUILDING MARBELLA'S FUTURE

By Melanie Warwick

Something is changing in the way Marbella builds. Across the Golden Mile, into the hills of Benahavís and along the coast towards Estepona, the cranes now carry names more often associated with a Milan runway or a five-star lobby than a construction hoarding.

Dolce & Gabbana, Armani, Fendi, Lamborghini, Four Seasons and Versace have all chosen this stretch of the Costa del Sol for their residential ambitions. What was once an occasional novelty has become one of the defining stories of Marbella's prime property market.

THE RISE OF THE BRANDED RESIDENCE

A branded residence is essentially a luxury home created in partnership with a globally recognised name. The brand's involvement varies: it may provide interior design and product curation, or extend to full hotel-style management with concierge, housekeeping and other services.

For international buyers, the appeal is partly about certainty. Purchasing from abroad can bring questions about construction quality, maintenance and long-term value. A recognised brand puts its reputation behind the finished product and offers a degree of reassurance.
The model has grown rapidly worldwide, with the number of branded residential projects increasing by more than 150% over the past decade. Marbella has emerged as one of Europe's most concentrated hubs for the sector.

WHY MARBELLA?

Marbella already had almost everything a luxury brand could want: an established prime property market, a deep international buyer base, year-round appeal, excellent connections through Málaga Airport and developers capable of delivering at the highest level. Add a genuine shortage of prime land, particularly around the Golden Mile, and the attraction becomes obvious.

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The pipeline is substantial. Dolce & Gabbana's Design Hills, its first European residential project, comprises 92 residences on the Golden Mile. Armani Residences Marbella brings just 33 homes to Nagüeles, while Tierra Viva by Lamborghini has introduced 53 villas in the hills of Benahavís.

Hospitality brands are also entering the scene. W Hotels is behind a major hotel and residential resort on one of Marbella's remaining beachside plots, while Banyan Tree's Angsana is bringing branded residences to Real de La Quinta. Fendi Casa has already made its mark at EPIC Marbella.

THE MODEL HAS GROWN RAPIDLY WORLDWIDE, WITH THE NUMBER OF BRANDED RESIDENTIAL PROJECTS INCREASING BY MORE THAN 150% OVER THE PAST DECADE.

Further projects include Versace villas in Nueva Andalucía and Marea by Missoni in Casares. Meanwhile, Las Dunas in Marbella East has received its urbanisation licence, opening the way for a major new beachfront development alongside the regeneration of the Real de Zaragoza dunes.

Among the most exclusive projects is Karl Lagerfeld Villas on the Golden Mile: just five homes, making it the late designer's only residential project anywhere in the world. Design Hills by Dolce & Gabbana is another standout, with interiors by Dolce & Gabbana Casa and a prime position beside EPIC Marbella.

WHAT COMES NEXT?

The story is far from over. Four Seasons Marbella East is planned as a major resort combining a hotel with around 166 private residences, while the former Marbella Golf Country Club is being transformed into Higuerón Marbella Golf Resort, including the first Waldorf Astoria hotel in Spain.

There is, of course, a premium attached to the name. Branded residences typically command around 15–25% more than comparable non-branded homes, so buyers need to decide how much the brand, design and fully serviced lifestyle are worth to them.

What is beyond doubt is the direction of travel. The world's most recognisable luxury names are no longer simply dipping a toe into Marbella. They are committing for the long term – and in doing so, helping to shape the city's next chapter.

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FOR SALE

92 EXCEPTIONAL APARTMENTS

MARBELLA

A landmark residential concept on Marbella's Golden Mile by Dolce&Gabbana Casa

> PROPERTY FEATURES

Expansive Terraces, Mediterranean views, Interiors by Dolce&Gabbana Casa, Infinity Pool, Fitness & sports areas, Private residents' club, Cinema, Restaurants, Cocktail bar, Luxury shopping boulevard, Concierge and hospitality services

REFERENCE: LS30148 | PRICE RANGE €4,750,000 - €17,500,000





Just minutes from the beach, Puente Romano, Marbella Club and Puerto Banús, Design Hills offers a rare combination of design, location and lifestyle in one of Marbella's most desirable residential settings. Comprising just 92 exceptional apartments, each home combines striking contemporary architecture with expansive terraces, Mediterranean views and interiors exclusively furnished by Dolce&Gabbana Casa. Every detail has been designed around privacy, service and lifestyle, creating a seamless balance between sophisticated interiors, open-air living and an exceptional range of resident amenities.







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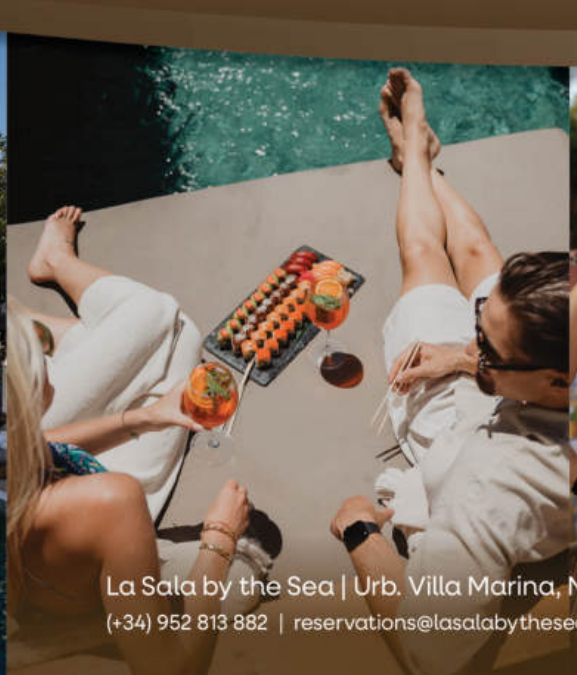
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THE BORDER OPENS. SO DOES THE OPPORTUNITY

For decades, the crossing between Gibraltar and Spain was one of the most politically charged borders in Western Europe. Long queues, document checks and diplomatic tension made La Verja more than a fence; it was a symbol of division that shaped daily life, commuting patterns and property choices across the southern tip of the Iberian Peninsula.

That has now changed. Following years of negotiations, the UK, Spain, Gibraltar and the EU reached a landmark agreement. The practical result is a much more seamless relationship between Gibraltar and the surrounding Spanish territory.

For anyone watching the property market along this stretch of coast, the implications are significant.

A NEW CROSS-BORDER REALITY

Around 15,000 people cross the frontier every day, while more than half of Gibraltar's workforce lives on the Spanish side. An estimated 300,000 people across Gibraltar and Andalucía depend on smooth cross-border access for work and business.

For those people, this isn't a political abstraction. It is a morning commute that has become considerably easier, and that simple fact changes the property map.

WHY SOTOGRANDE?

Sotogrande has always offered what Gibraltar cannot: space, golf, an equestrian culture, a marina and a Mediterranean pace of life. The catch for Gibraltar-based professionals was the border, which added friction to the daily commute and uncertainty to the prospect of living on the Spanish side.

Sotogrande has become an increasingly natural choice for professionals working in Gibraltar's finance, gaming and technology sectors, as well as for retirees and international families looking for more space and a resort lifestyle.
Buyers can enjoy the benefits of living in Andalucía while remaining within easy reach of Gibraltar's employment and business opportunities.

The wider corridor also stands to benefit. Travel between Gibraltar and destinations including Estepona, Marbella and the New Golden Mile becomes more appealing for residents and visitors, while a more mobile population creates opportunities for businesses and property markets on both sides of the border.





A MARKET BUILT ON SCARCITY

Gibraltar itself presents a very different property proposition. The Rock has extremely limited developable land, meaning that supply is structurally restricted. Even relatively modest increases in demand can therefore have a noticeable effect on prices and rental pressure.

Its tax system, English-speaking institutions and British common-law framework add further appeal, particularly for international buyers who value familiarity alongside the benefits of living in a Mediterranean environment.

ELYSIUM BAYSIDE

One development arriving into this changing landscape is Elysium Bayside, designed by acclaimed Italian architect Cino Zucchi and developed by TNG Global Realty in partnership with ROX Living Global.

Located along Bayside Road, the 1.38-hectare development comprises more than 300 residences, 10,390 square metres of office space and 2,848 square metres of retail across six architectural blocks, centred around a Mediterranean-inspired communal piazza.

The design places considerable emphasis on shared spaces, natural light and sustainability, with approximately 40% of the development dedicated to communal areas. Renewable energy systems, natural ventilation and green landscaping form part of its near-zero-energy approach.
Its location is particularly relevant to the changing relationship between Gibraltar and Spain, positioned close to the route towards the frontier and within easy reach of the territory's commercial centre.



A CHANGING PROPERTY MAP

For Gibraltar, limited land and a highly international economy continue to underpin demand. For Sotogrande and the wider Costa del Sol, easier cross-border movement strengthens their appeal as part of the same interconnected lifestyle and property corridor.

The border may have divided these communities for generations, but its changing role is now helping to bring them closer together.

And in property, as in life, removing a barrier can change everything.

FOR SALE

327 APARTMENT DEVELOPMENT

GIBRALTAR

Waterfront development in Gibraltar, between the marina and the old town

> PROPERTY FEATURES

Sea-facing Terraces, Rooftop Terraces, Various pools, Unifiti Wellness Centre with a Gym and Yoga studio. Children's playroom and secure green spaces, 24/7 concierge and reception services, Secure parking, Private storage.

REFERENCE: LSD90001 | BUILT 38-350 M2 | PRICE RANGE £270,750 - £2,185,000





Elysium Bayside is a 327-apartment waterfront development arranged across four residential blocks. Completion is scheduled for 2030. Every apartment is designed with a sea-facing terrace and premium finishes. At the centre of the development is The Piazza, conceived as a new social hub for Gibraltar with al-fresco dining, boutique retail, markets and community events. Residents' amenities include a rooftop infinity pool, an indoor lap pool, a family pool and jacuzzi, a traditional Turkish hammam with massage and steam rooms, and the Unifiti Wellness Centre with a gym, yoga studio and personal training.





FAIRWAYS & FRONT DOORS

If there's one thing the Costa del Sol does almost better than anywhere else in Europe, it's golf. Over 70 courses line this stretch of coast, but for serious players and serious property buyers, a handful of names sit on a tier of their own.

NUEVA ANDALUCÍA'S GOLF VALLEY

Let's start where most golf-loving buyers do: the Golf Valley of Nueva Andalucía. Tucked just behind Puerto Banús, this is arguably the most concentrated stretch of quality golf real estate on the entire coast. Las Brisas, Los Naranjos, Aloha and Magna Marbella sit within minutes of each other, each with its own character but all sharing those unmistakable views of La Concha looming above the fairways.

From a property perspective, this is one of the most reliable corners of the Costa del Sol. Villas backing directly onto the fairways of Las Brisas and Aloha are among the most sought-after addresses in Marbella, while modern apartment complexes around Magna and Los Naranjos offer brilliant value for buyers who want the lifestyle without the villa price tag. Demand here barely slows in the off-season. Golfers want access year round, and that keeps both rental yields and resale values strong.

VALDERRAMA, THE CROWN JEWEL

Drop down the coast to Sotogrande and you arrive at Real Club Valderrama, often called "Europe's Augusta." Famous for hosting the 1997 Ryder Cup, and with its cork-oak-lined fairways and notoriously demanding greens, it's a course that humbles even the world's best. And it's about to do so again. LIV Golf returns to Valderrama from June 5 to 7, with Jon Rahm captaining Legión XIII and Sergio García leading Fireballs GC, alongside stars including Phil Mickelson and Dustin Johnson.

LA RESERVA DE SOTOGRANDE

Just up the hill from Valderrama, La Reserva offers something a little different: a more relaxed, resort style feel with arguably some of the finest panoramic sea and mountain views on the coast. The course is challenging without being punishing, and the surrounding development (including The Beach, the inland lagoon) has made La Reserva one of the most desirable addresses for buyers who want golf, privacy and family-friendly amenities all in one place.





SOTOGRANDE: A PROPERTY MARKET OF ITS OWN

Sotogrande isn't just a golf destination; it's a lifestyle bubble unlike anywhere else in southern Spain. Discreet, gated, and built around polo, sailing and golf, it attracts buyers who want privacy over prestige. Frontline golf villas at Valderrama and La Reserva sit at the top of the market, but the wider area also offers contemporary townhouses, beachside apartments at La Reserva's The Beach, and beautifully classic Andalusian villas in Sotogrande Alto and Costa. The Sotogrande brand has only sharpened, and international interest, particularly from the US and the Middle East, has noticeably picked up.

LA HACIENDA

Heading further west toward San Roque, La Hacienda (formerly Alcaidesa) has quietly reinvented itself into one of the must-play stops on the coast. Its links course is a rarity in this part of Spain: proper coastal links golf with the Mediterranean on one side and Gibraltar's Rock on the horizon. Wild, atmospheric, and a genuine change of pace from the manicured parkland courses further east.

THE LA SALA GOLF DAY

Of course, golf on the Costa del Sol isn't just about who's holding the trophy at Valderrama. Closer to home, we're proud to run the Sala Group Golf Classic, a monthly event that's been going strong for over 15 years.

The format is simple: a four-man team, a shotgun start, and a day spent on some of the finest courses the coast has to offer. Anyone who qualifies and can put a team together is welcome to join. After the round, players head back to one of Sala Group's venues for prize-givings, refreshments and the part that really matters, knowing that the money raised is distributed to selected charities in need.

Fifteen years in, the Sala Golf Classic has become a fixture in the local calendar: great golf, good company, and a genuine contribution to causes across the community.
salagroupgolf.com



La Sala

PUERTO BANUS









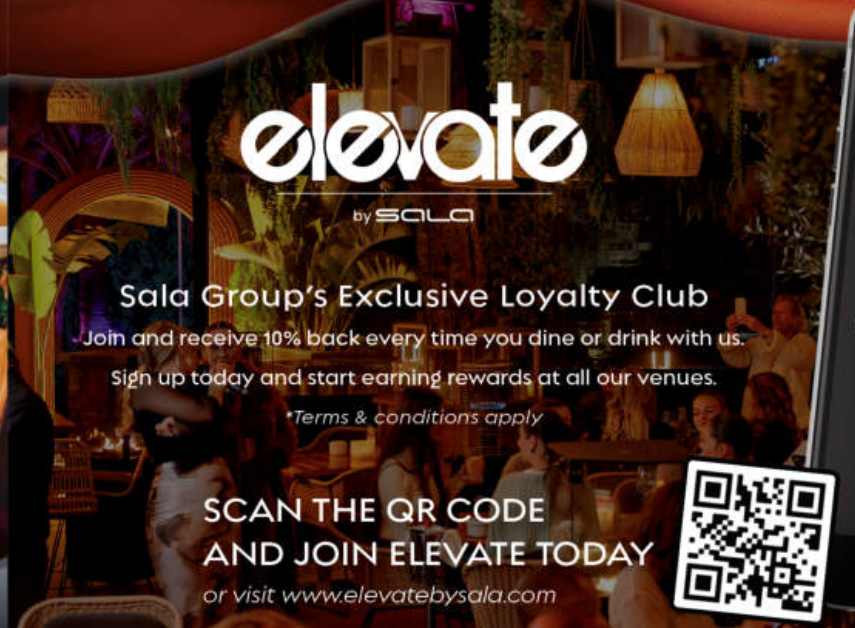
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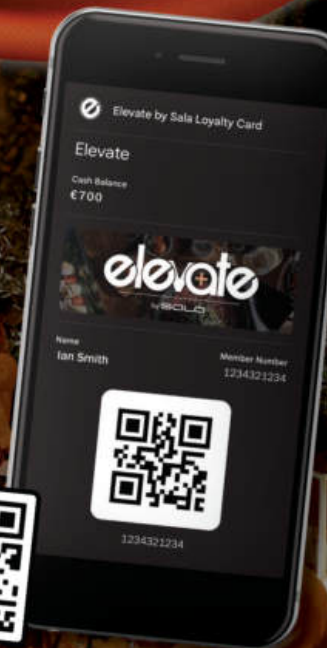
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LA SALA GOES GLOBAL

From Marbella to the mountains, Sala Group is taking its particular brand of dining, music and social life to a growing international audience.

There was a time when La Sala was simply part of Marbella's social scene. Today, its distinctive combination of dining, music and entertainment is travelling considerably further afield.

Sala Group and 1912 Hotels are expanding their partnership, with new concepts and projects taking the Marbella-born brand into Spain, the UK, Slovenia, Germany and Austria. It is an interesting next chapter for a group whose roots are firmly planted on the Costa del Sol.

The partnership first crossed international borders with OAK Firehouse & Cocktail at CUBO Golf Resort Ljubljana in Slovenia. Taking one of Sala Group's established Marbella concepts into a new market, OAK combines open-fire cooking, premium cocktails, live entertainment and the kind of lively social atmosphere that has become synonymous with the group.

And the journey is only beginning.





FROM THE COSTA DEL SOL TO THE ALPS

Perhaps the most unexpected new destination is the Austrian Alps, where La Sala by the Ski is set to bring the brand into the world of après-ski.

The concept will open at Hotel Steffisalp in Warth am Arlberg, following 1912 Hotels' takeover and repositioning of the 56-room ski-in/ski-out property. With direct access to more than 300 kilometres of slopes across the Ski Arlberg region, it is a very different setting from Marbella's Mediterranean coastline – but the philosophy is surprisingly familiar.

Scheduled to reopen in December 2026 following a significant investment programme, the hotel will be home to the first alpine La Sala concept, combining premium dining, music and entertainment with a contemporary take on après-ski culture.

In other words, swap the beach club for the ski lodge, the Mediterranean sunset for snow-covered peaks – but keep the food, music and social atmosphere.

COMING HOME – AND HEADING NORTH

The international expansion isn't taking Sala Group away from Marbella. In fact, it is continuing to grow here too.

A new Sala Group x 1912 concept is planned for Marbella's Old Town as part of the growing 1912 boutique hotel portfolio. The group will also support food and beverage operations across the portfolio, including restaurants, bars, outdoor dining and rooftop concepts.

THEN COMES SHEFFIELD

La Sala Sheffield is scheduled to open in October 2026 at voco Sheffield St Paul's, bringing the brand's signature combination of dining, entertainment and social experiences to the city centre.



A MARBELLA IDEA WITH AN INTERNATIONAL FUTURE

What makes the expansion particularly interesting is that Sala Group isn't simply exporting a restaurant. It is exporting a way of socialising.

The settings may change dramatically – Mediterranean Marbella, a Slovenian golf resort, the Austrian Alps or a British city – but the essential ingredients remain the same: good food, music, atmosphere and somewhere people genuinely want to spend time.

With OAK Ljubljana already established and new openings planned in Marbella, Sheffield and Austria, the partnership with 1912 Hotels is creating an increasingly international footprint for a brand that began life on the Costa del Sol.

And perhaps that is the most fitting part of the story. Marbella has long attracted the world to its shores. Now, one of its home-grown hospitality brands is taking a little bit of Marbella back out into the world.



CURRENCY CONFIDENCE

When buying property abroad, getting the keys is only half the journey; moving money smartly is the other. Elliot Russell, Partnership Manager at *A Place in the Sun Currency*, sits down with *Life is for Living* to share how his role supports La Sala Homes and their clients. From locking in exchange rates to building trust across borders, Elliot reveals the value of tailored currency solutions in the Spanish property market.

Elliot, you joined A Place in the Sun Currency in 2023. How did your background and skills shape your transition into the role of Partnership Manager?
I've always been passionate about relationship-building and helping people make informed decisions, which translated naturally into my role. With seven years' experience in the Spanish real estate industry and a background in client services, I've gained a solid understanding of the entire client journey — from the initial consultation to signing at the notary. I also saw how important it is to deliver tailored solutions that help agencies like La Sala Homes offer a truly bespoke experience. When the opportunity arose to work with a brand as trusted as A Place in the Sun, combining lifestyle, finance, and real-world value, it felt like the perfect fit.

Can you describe your day-to-day responsibilities, particularly how you work with estate agents, lawyers, and developers?
I act as a bridge between our currency services and our partners — including agents, developers, and legal teams. I provide training, regular updates, marketing support through A Place in the Sun, and hands-on guidance so partners know how and when to introduce our service to clients. I also stay involved in ongoing transactions to help buyers navigate the currency side of their purchase with clarity and confidence.

What initially drew La Sala Homes to partner with A Place in the Sun Currency?
La Sala Homes is known for professionalism and delivering a premium service to clients buying or investing in the Costa del Sol. They saw value in working with A Place in the Sun Currency because we offer the same level of service — competitive rates, regulatory peace of mind, and a highly trusted brand. Our shared commitment to client care and clear communication made the partnership an obvious match.

How do you tailor the currency service to meet the specific needs of La Sala Homes' international clients, especially British buyers?
Every buyer's situation is unique, so our service is flexible. We help clients lock in exchange rates at the right time — which is especially important when budgeting for a large property purchase. Each client is assigned a personal account manager who explains market movements and offers strategies like forward contracts to manage risk. Our ties with Spanish banking partners also help clients reduce costs when moving funds internationally — even if they later decide to sell and repatriate the money.

What are the key benefits La Sala Homes and their clients gain through your partnership?
For La Sala Homes, it adds another layer of trust and transparency to their offering. For clients, the benefits are clear: access to better-than-bank exchange rates, dedicated support, and a service that reduces stress around large international transfers. It's all about delivering extra value during a pivotal stage in the property-buying journey.

Can you share a memorable example of working with La Sala Homes?
One that stands out is a British couple buying a holiday home in Marbella. They were nervous about exchange rate fluctuations between offer and completion. We worked closely with them and La Sala to lock in their rate early, which ultimately saved them thousands when the market shifted. The peace of mind they experienced was really rewarding to witness.

> **"OUR GOAL IS TO MAKE INTERNATIONAL PROPERTY PURCHASES SMOOTHER, MORE SECURE, AND FAR LESS STRESSFUL."**

What challenges tend to arise when supporting UK buyers through currency exchange, and how do you ensure smooth service and compliance?
The biggest challenges are timing and uncertainty. Exchange rates can be volatile, and buyers often underestimate the financial impact until late in the process. We focus on early education — both through our partners and directly with clients — and offer tools like forward contracts to mitigate exposure. From a compliance perspective, we operate under FCA regulation, ensuring all transactions are secure, transparent, and fully above board.

How do you keep La Sala Homes informed about market changes and exchange rate shifts? Why is that important?
I send regular updates on major currency pairs and explain what's driving movements — whether that's political news, central bank decisions, or economic data. This helps La Sala keep their clients informed and make timely decisions. In currency transfers, timing can make a big difference — so proactive communication is key.

How would you describe the value of collaboration between a currency specialist like A Place in the Sun Currency and a reputable estate agency like La Sala Homes?
It comes down to trust and expertise. When clients see their estate agent working with a regulated, well-established currency partner like A Place in the Sun, they feel reassured that every part of their purchase is being handled professionally. It creates a seamless, end-to-end experience — reducing stress and letting clients focus on the excitement of buying abroad.

WE WORK WITH

A Place in the Sun CURRENCY

MAKING YOUR MONEY GO FURTHER

SCAN HERE TO REGISTER AND CREATE A FREE ACCOUNT



Our currency service dedicated to overseas property buyers

From a deposit on a house, through to settling the balance; for regular monthly payments or one-off items, ***A Place in the Sun Currency*** ensures your funds reach the right destination, at the right time, at a highly competitive rate

- **Efficient, transparent, friendly service**
- **Your very own account manager**
- **Save money with our competitive exchange rates**
- **Currency tools to help manage your budget**

Register today to open your account, call our team of experts to discuss your requirements on **0800 622 6522 / +44 20 8051 8555** or visit **www.aplaceinthesuncurrency.com** to find out more

A Place in the Sun Currency can save you money*

Property Price €150,000	Exchange Rate	Cost to you £
A Place in the Sun Currency	1.1995	£125,052

Save between **£1,000** and **£4,200** against these high-street banks, when buying **€150,000**

Santander	1.1900	£126,050
Barclays	1.1705	£128,150
Lloyds	1.1607	£129,232
Halifax	1.1602	£129,288

*High street bank exchange rates obtained 23/10/24 and compared to A Place in the Sun Currency live trading rate. Different rates may be available from all providers, for different types of transaction or customer. Savings may fluctuate and are not guaranteed.

Mention 'La Sala' when you enquire!

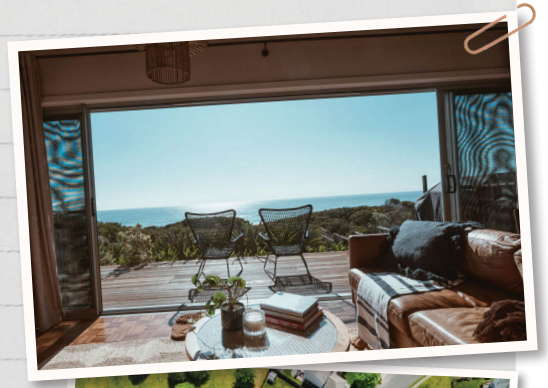
A Place in the Sun Currency is regulated in the UK by the FCA, and in Spain by the Bank of Spain. For full credentials and details about regulation, please see our website.

YOUR DREAM HOME *Checklist*

Before you start looking for your perfect property, decide what "perfect" actually means to you.

Perhaps your dream starts with waking up to a sea view. Maybe you want to walk to your favourite restaurant rather than get in the car. Perhaps a private pool is essential, while for someone else, being five minutes from the golf course matters more. Before falling in love with a property, it is worth working out which features genuinely make your ideal lifestyle, and which ones are simply nice to have.

☐ *The View*



For many buyers, a sea view is at the top of the list. But think about how important it really is. Would you sacrifice a little view for a larger terrace, a better location or easier access to restaurants and the beach? And remember that today's open panorama isn't necessarily guaranteed tomorrow, so check what can actually be built around you.

☐ *Location, location, lifestyle*



"Walking distance" means different things to different people. Do you want to stroll to restaurants, cafés and the beach, or are you perfectly happy driving ten minutes if it means more privacy and spectacular views?

Think about your everyday life rather than simply the postcode. Do you want the energy of Marbella, the tranquillity of Benahavís, the golf lifestyle of Nueva Andalucía or the coastal feel of Estepona?

☐ *Your own private escape*



A private pool, generous outdoor space and a beautiful terrace can transform how you use a home. But they also bring maintenance. If you only plan to spend a few weeks here each year, consider whether a serviced community with shared facilities might actually suit you better.

The same applies to gyms, spas, tennis courts and concierge services. Today's developments can offer an impressive resort lifestyle without you having to maintain everything yourself.





☐ *Lock up and leave*

If Marbella is going to be your second home, convenience matters. A lock-up-and-leave property means you can close the door and leave knowing everything is secure and looked after.

Gated communities, security, property management and maintenance services can make a surprisingly big difference when your home may sit empty for months at a time.

☐ *Golf* ☐ *Beach* ☐ *Both*

Golfers may want a property directly on or close to a course. Beach lovers might prioritise walking distance to the sea. Families may put international schools first, while others want easy access to hiking, restaurants or nightlife.
There is no right answer – only the right answer for your lifestyle.

☐ *Investment*
☐ *Forever Home*

Be honest about why you are buying.
If rental potential matters, location, amenities, tourist demand and the property's suitability for short- or long-term rental all deserve careful consideration. If this is your forever home, your priorities may be completely different.
And then there is the renovation question. A dated property in an exceptional location can offer an exciting opportunity to create something entirely yours, while a new development gives you the convenience of contemporary design, modern infrastructure and minimal maintenance.

**The important thing is not to start with "What property can I afford?"
Start with "How do I want to live?"
Then find the home that makes it possible.**

The Final Check

The perfect property rarely ticks every single box. The trick is knowing which boxes matter most.

Before you begin your search, write down your five non-negotiables. Everything else can be negotiated.

Your Top 5 Non-Negotiables

1 _____
The one feature or location you simply cannot compromise on.

2 _____
The lifestyle priority that matters most to you.

3 _____
Something that will make the property work for your everyday life.

4 _____
A practical requirement – perhaps parking, security, outdoor space or accessibility.

5 _____
Your final deal-breaker.

WHAT KIND OF HOME CAN YOU REALLY AFFORD?

When buying in Marbella, it's easy to focus on the property price. A better starting point is:

What would you comfortably like to pay each month?

From there, we can work backwards.

Your monthly budget, deposit, income and financial profile determine how much you can realistically borrow and whether your search should be around €500,000, €750,000, €1 million or more.

For non-resident buyers, Spanish banks typically lend around 70–75% LTV, so you will usually need 25–30% of the purchase price from your own funds.

On top of that, allow approximately 10–15% for taxes, legal fees and other purchase costs.

So your real budget needs to cover:

PROPERTY PRICE
The agreed purchase price.

DEPOSIT:
Typically 25–30% for non-residents.

PURCHASE COSTS
Around 11–15% on top.

MONTHLY PAYMENT
What you are comfortable committing to each month.

Two buyers looking at the same €750,000 property can have very different financing options depending on income, age, residency, existing commitments and available cash.

And putting down more money isn't always the best option. Keeping funds available for lifestyle, investments and unexpected costs can be just as important.

At The Finance Bureau, we help you understand your realistic purchasing power before you commit to a property.

YOUR BUDGET. YOUR MORTGAGE. YOUR DREAM SPANISH HOME.



THE FINANCE BUREAU

Whether you're just starting to dream or ready to buy, The Finance Bureau is here to help.
Based in Marbella, T. +34 952 801 401, +34 666 709 743
admin@thefinancebureau.com | www.thefinancebureau.com
Book your free consultation today



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MARBELLA AFTER DARK

When the sun goes down, Marbella doesn't have to turn into a party. Some of the city's best nights are about good food, great cocktails, live music and knowing when to stay out just a little longer.

There is a more sophisticated side to Marbella after dark. Think late dinners, beautifully dressed tables, piano music drifting through the room, cocktails at the bar and the occasional spontaneous decision to stay for one more drink.



The beauty of a Marbella evening is that dinner doesn't necessarily mean going home afterwards. The night can evolve naturally: aperitif, dinner, cocktails, live music and perhaps dancing when the mood takes you.

Start somewhere that sets the tone. Cipriani Marbella is Italian glamour in its most recognisable form, with its signature Bellini, elegant surroundings and a decidedly international crowd. It is the sort of place where dressing for dinner still feels entirely appropriate.

For something more energetic, COYA brings vibrant Peruvian-inspired dining, cocktails and music together in one immersive evening. The adjacent COYA Club makes the transition from dinner to dancing particularly effortless.



At GAIA Marbella, the mood is sophisticated but relaxed, with Greek-Mediterranean dining, an elegant setting and a fashionable crowd. Its bar is designed for the evening to continue beyond the dinner table, while the hidden NYX lounge offers a more intimate late-night escape.





Then there is La Plaza Puente Romano, perhaps one of Marbella's most recognisable settings for an evening out. Surrounded by restaurants and beautiful gardens, it is made for cocktails, people-watching and photographs, with DJs providing the soundtrack as the night unfolds.

And if you want dinner to turn into a proper sing-along, La Sala Puerto Banús is the answer. With live music every night and an atmosphere that encourages everyone to join in, it is the place to let your hair down, sing like nobody's watching and dance when the mood takes you. And don't be surprised if you casually find yourself bumping elbows with a celebrity or two. It's all part of the magic.

WHERE TO START & WHERE TO FINISH

A good Marbella evening doesn't need a strict itinerary. Start with an aperitif, take your time over dinner and see where the night takes you. Perhaps cocktails lead to live music, which leads to dancing, which somehow leads to a late-night snack.

As for what to wear? Think polished rather than precious. Marbella evenings call for something you feel fabulous in – but comfortable enough to make it through dinner, drinks and whatever happens afterwards.



Because that's the secret to Marbella after dark.

THE BEST NIGHTS AREN'T NECESSARILY THE LOUDEST. THEY'RE THE ONES WHERE DINNER WAS SUPPOSED TO FINISH AT MIDNIGHT... AND NOBODY WANTED TO GO HOME.

F1 SIMULATORS • PRO SHOP • DARTS • SHUFFLEBOARD • ALL LIVE SPORTS • SONG BOOTH • GOLF SIMULATORS







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MARBELLA

DISCOVER MARBELLA'S PREMIER
COMPETITIVE SOCIALISING EXPERIENCE

OPEN 7 DAYS A WEEK



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WHERE WOULD YOU REALLY FIT IN?

Take our quiz and discover which corner of the Costa del Sol best matches the way you want to live.

1 Your perfect Saturday morning looks like...

A Coffee on the terrace, followed by a walk along the beach.

B An early round of golf, followed by lunch with friends.

C A slow breakfast somewhere peaceful, surrounded by nature.

D A swim, coffee and a stroll through town before the day begins.

2 Your ideal evening?

A A beautifully dressed dinner somewhere classic, followed by cocktails.

B Drinks with friends, dinner and somewhere lively afterwards.

C A quiet dinner at home with the mountains as your backdrop.

D Sunset drinks by the sea followed by a relaxed dinner.

3 What matters most when choosing a home?

A Elegance, location and a beautiful sea view.

B Restaurants, social life and being close to everything.

C Privacy, space and spectacular surroundings.

D Contemporary design, outdoor living and proximity to the coast.

4 Pick your perfect Sunday.

A Beach morning, long lunch and an afternoon at home.

B Golf, lunch with friends and perhaps a little shopping.

C A mountain walk followed by a leisurely lunch in the hills.

D A coastal walk, market browsing and dinner overlooking the Mediterranean.

5 Your ideal home must have...

A A terrace with a view.

B Easy access to golf and restaurants.

C Privacy, gardens and plenty of space.

D Modern architecture and fabulous outdoor areas.

6 How important is being able to walk everywhere?

A Very. I love being able to walk to the beach, restaurants and cafés.

B Quite. I don't mind driving, but I want everything nearby.

C Not very. I'll happily trade convenience for peace and privacy.

D Important. I want to be close to the coast and local life.

7 Your ideal Marbella social life is...

A Sophisticated dinners, beautiful hotels and a little old-school glamour.

B Friends, beach clubs, golf, restaurants and plenty going on.

C Smaller gatherings, good food and a peaceful circle of friends.

D A relaxed mix of locals, international friends, culture and coastal living.

8 Finally, choose your view:

A Mediterranean blue stretching towards the horizon.

B Green fairways and mountain views.

C Mountains, trees and complete tranquillity.

D Sea, sky and contemporary architecture.

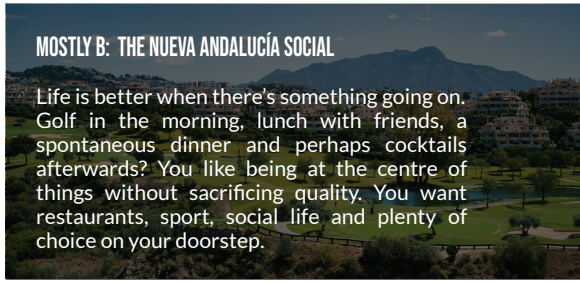
SCAN THE QR CODE TO EXPLORE EXCLUSIVE LISTINGS

YOUR MARBELLA LIFESTYLE



MOSTLY A: THE GOLDEN MILE CLASSIC

You like your Marbella with a touch of glamour. You appreciate beautiful surroundings, exceptional restaurants, five-star hotels and the convenience of having the beach and the best of Marbella close at hand. For you, location matters, but so do elegance, privacy and that unmistakable Marbella feeling.



MOSTLY B: THE NUEVA ANDALUCÍA SOCIAL

Life is better when there's something going on. Golf in the morning, lunch with friends, a spontaneous dinner and perhaps cocktails afterwards? You like being at the centre of things without sacrificing quality. You want restaurants, sport, social life and plenty of choice on your doorstep.



MOSTLY C: THE BENAHAVÍS PRIVATE RETREAT

Your perfect Marbella is a little further away from the noise.
You value space, privacy and nature above all else. Mountains matter. Peace matters. A beautiful home with room to breathe matters. You're perfectly happy to drive when it means coming home to your own private sanctuary.



MOSTLY D: THE ESTEPONA COASTAL MODERNIST

You like Marbella's lifestyle with a slightly fresher perspective. Contemporary architecture, the sea, outdoor living and a more relaxed pace appeal to you. You want restaurants, culture and coastal walks, but without everything feeling quite so busy. Your ideal home is modern, light and connected to its surroundings.

AND IF YOUR ANSWERS WERE ALL OVER THE PLACE?

Congratulations – you're probably exactly the kind of person who will struggle to choose just one!

LA SALA
RENTALS

EXPERIENCE MARBELLA THE LA SALA WAY

Rent with us

At La Sala Homes, we don't just sell exceptional properties; we offer unforgettable stays.

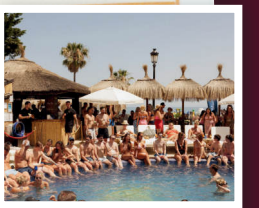
We're always looking for quality rental properties in Marbella, from short-term stays to medium- and long-term rentals. If you're looking to rent out your property, we have clients ready to rent and can guide you through the entire process, from listing to letting.



As part of the La Sala Rental Collection, our guests enjoy exclusive access to our venues and services, making every stay seamless and unforgettable.

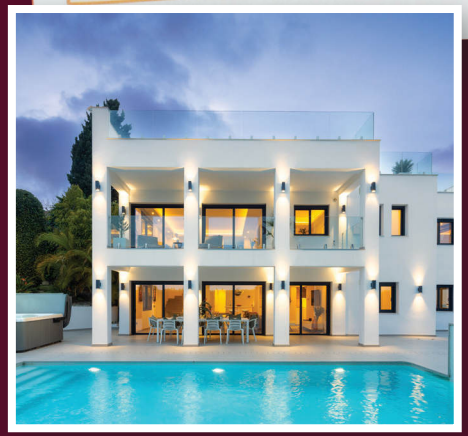
WHAT DOES YOUR WEEK LOOK LIKE WITH LA SALA?

MON	TUE	WED	THU
Ease into villa life	Beach day at La Sala by the Sea	Brunch at La Sala Puerto Banús	Luxury yacht charter experience
FRI	**SAT**	**SUN**	
Dinner at OAK Firehouse & Cocktail	Drinks & Live Music at La Sala Puerto Banús	Game night at The Clubhouse	









GUEST PERKS

- VIP table reservations
- Priority access to beach clubs
- 15% off private yacht charters
- 10% Cashback at our venues
- Full concierge support during your stay

Your Guide to Rental Licenses in Andalucía

FOR RENT

THE SANCTUARY

BENAHAVÍS

Exclusive luxury retreat

> PROPERTY FEATURES

Covered Terrace, Lift, Near Transport, Close to Shops, Town, Golf, Panoramic Mountain and Sea Views, Air Conditioning, Private Terrace, Indoor Pool, Roof Terrace, Heated Pool, Guest Apartment, WiFi, Games Room

REFERENCE: LSR2052 | BEDROOMS 14 | BATHROOMS 16
PLOT 4120 M2 | BUILT 1117 M2 | PRICE €37,625 / WEEK





Tucked in the heart of Marbella, The Sanctuary is a 14-bedroom luxury villa designed for unforgettable stays. Whether you're gathering family, celebrating a special occasion, or simply unwinding in style this private retreat blends modern elegance with peaceful seclusion, offering panoramic views, first-class amenities, and bespoke service. Enjoy the infinity pool, rooftop cinema, and sun-drenched lounge areas. Inside, there are multiple living spaces and state-of-the-art entertainment. For wellness, indulge in the spa, which features a heated pool, sauna, steam room and treatment rooms - or work out in the TechnoGym fitness studio.

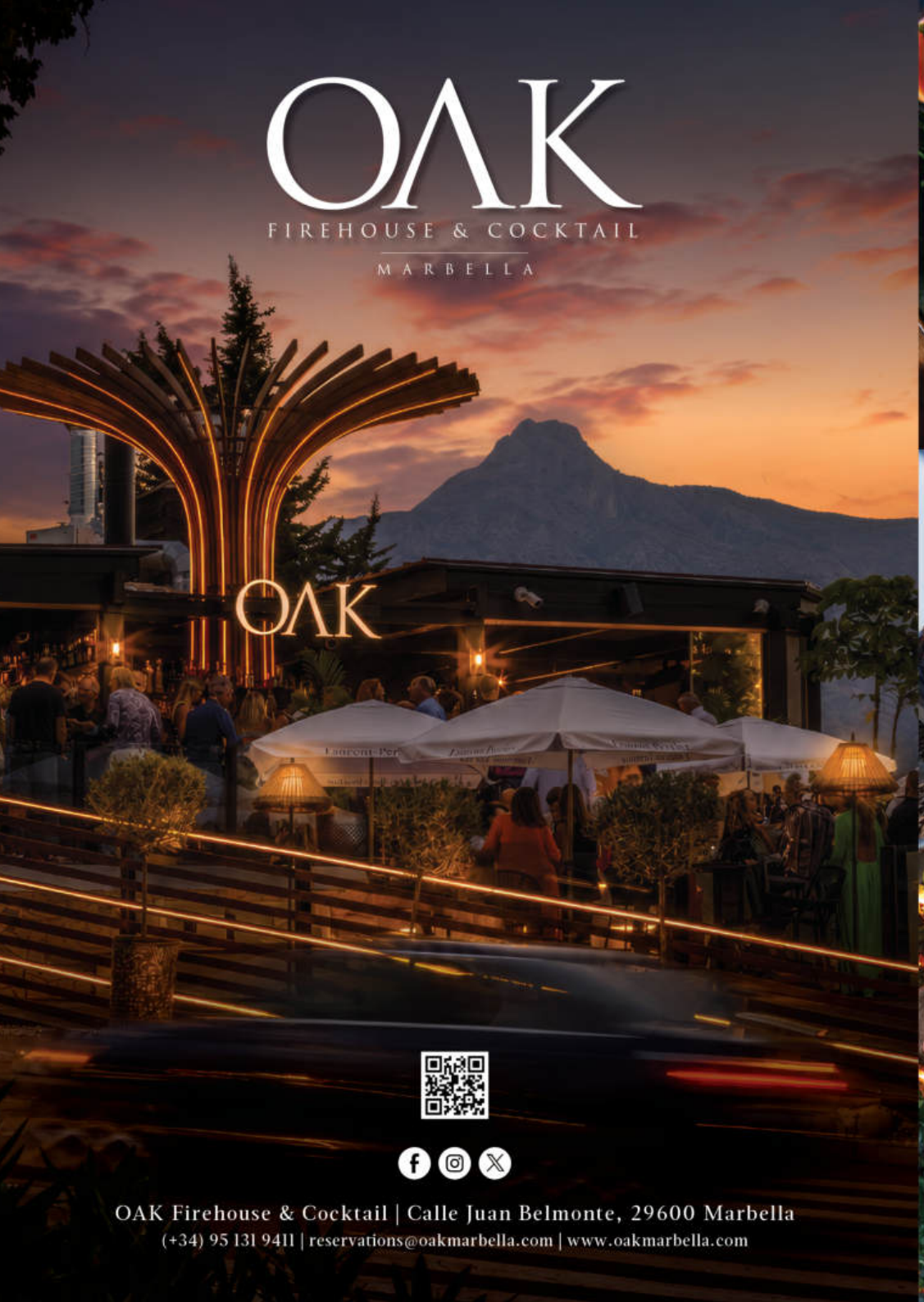




OAK

FIREHOUSE & COCKTAIL

MARBELLA













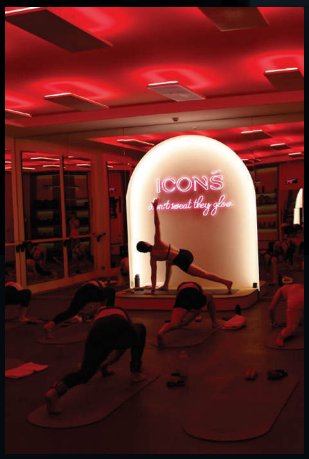
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